Over $300m of total accumulated sales during the contract periods

Autogrill renews concessions in the US airports of Salt Lake City, Dallas and Wichita

Milan, 18 May 2006 – Autogrill Group (Milan: AGL IM), through its US unit HMSHost, has secured the renewal of three contracts for food & beverage and retail operations in the international airports of Salt Lake City, Dallas and Wichita. The concessions will generate total accumulated sales of over $300m during the contract periods.

Salt Lake City International Airport
HMSHost has extended its Salt Lake City contract to 2011 and expects to see accumulated sales of over $230m in that period. The agreement involves both rebuilding of the existing food & beverage and retail points of sale (Starbucks Coffee, Simply Books, Brookstone, Sporting Eyes, Dick Clark’s American Bandstand Grill & Bar, and Wilson’s Leather) and the introduction of new concepts such as Wolfgang Puck Express, Quiznos Subs and Blue Burrito Grille, thus ranging from a classic table-service restaurant run by one of the world’s most famous chefs to an offering of low-fat foods and to traditional sandwiches.

A major engine of strong economic growth in the State of Utah, Salt Lake City’s international airport moves over 11 million passengers a year and is one of the biggest airports in the Mountain West region of the United States. Over 900 flights a day link to over 90 destinations.

Dallas–Ft. Worth International Airport
In a joint-venture with local partner Howell-Mickens LLC, HMSHost has entered an agreement with Dallas-Ft Worth International Airport to renew its concession for ten retail points of sale. The five-year extension will generate accumulated sales of over $57m.

The new locations will feature brands linked to local craft work and specialities, such as Lone Star Emporium, as well as the better known “real time information” retail brands like News Connection and Fox NewsChannel Newsstand, the latter under an agreement between HMSHost and one of the most authoritative TV broadcasters in the US. They provide round the clock information involving the use of advanced information and communication technology geared to travellers’ changing needs.

With over 59 million passengers transiting every year and over 1,800 flights a day (119 domestic and 33 international non-stop destinations), Dallas-Ft Worth International Airport is the world’s fourth biggest airport in terms of traffic after Atlanta, Chicago and Los Angeles (source: ACI).
Wichita Mid-Continent International Airport
Lastly, HMSHost has obtained renewal of its food & beverage and retail concession in Wichita Mid-Continent International Airport, which will produce accumulated sales of over $13m by 2010. The agreement entails the introduction of new concepts and the rebuilding of existing points of sale.

With 1.4 million passengers in 2005 and over 100 flights a day, Wichita Mid-Continent International Airport is the main airport in Kansas.

In 1st quarter 2006, HMSHost’s 83 airport locations in the USA, Canada, Australia, Malaysia and New Zealand produced revenues of $385.8m, (39% of consolidated sales), up 6.1% on the same period in 2005.