



Press release

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Autogrill renews its airport concessions at Phoenix and Southwest Florida

Milan, 4^h August 2011 – Through its American subsidiary HMSHost, Autogrill Group (Milan: AGL IM) has renewed its food&beverage concessions in the USA in the international airports of Phoenix Sky Harbor and Southwest Florida, Ft Myers. The new business is expected to generate total revenues of more than US\$1 billion over the entire period of the contracts.

Sky Harbor International Airport Phoenix (Arizona)

HMSHost has secured a contract for a further ten years, to 2023, for 24 f&b points of sale at Phoenix Sky Harbor International Airport (Arizona). The new contract is expected to generate total revenues of over \$700m.

The company has been operating in this airport for over 30 years, with other 30 points of sale in Terminals 3 and 4.

The 24 locations under tender are distributed along the seven main concourses of Terminal 4, the busiest in the airport, and will be fully refurbished.

Developed in partnership with prestigious restaurateurs in the Phoenix dining world - Sam Fox and Bob Lynn - the offerings will focus mainly on local brands. These will include **Olive & Ivy Marketplace**, a casual dining and coffee bar, **Cowboy Ciao**, a fusion restaurant blending Arizonian and Italian traditions, **Blanco Tacos & Tequila**, a Tex-Mex bar-restaurant, **LGO Burger**, an American hamburger restaurant, **Dilly's Deli**, a local sandwich shop, **Press Coffee**, a local coffee brand, **Chelsea's Kitchen**, a restaurant specializing in local Southwestern cuisine, and **Starbucks Coffee**.

With 39 million passengers in 2010, Phoenix's Sky Harbor Airport has received various awards for its traveller services. In 2011, it won Airport Revenue News's *Best Customer Service Award* and in 2010 it topped the *Best Travel Experience* rankings in *Newsweek's Daily Beast*, and has placed at the top of the list numerous times in Airports Council International's *Best Overall Concessions Program*.

The airport is a hub for US Airways and Southwest Airlines, and is served by more than 16 airlines, including British Airways, Air Canada, American, Delta and United Airlines, connecting the city to the main American destinations as well as a number of European cities (source: Phoenix Sky Harbor International).

Southwest Florida Ft. Myers International Airport (Florida)

HMSHost has secured a 5-year extension (till 2023, in advance of the originally stipulated term of 2018) of its contract to operate 16 f&b points of sale at Southwest Florida Ft. Myers International Airport. The concession is expected to generate total revenues of around \$300m over the period 2011-2023.



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Three new restaurants will be introduced in this airport to replace existing ones: **Shula's Bar & Grill**, a steak house dedicated to the National Football League coach, **Jose Cuervo Tequilería** and **The Great American Bagel**. The other offerings, which will be restored, include well known international brands like **Starbucks Coffee**, **Burger King** and **Sbarro**.

With over 7.5 million passengers in 2010 (source: Lee County Airport Authority) and a daily average of over 230 flights, Southwest Florida Ft. Myers is one of Florida's main airports. It is served by 20 airlines linking the area to major North American and European destinations.

HMSHost operates in 111 airports in the United States, Canada, Europe, Asia and the Pacific region, including the top 20 in North America by passenger traffic.

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