

ITALIAN INDUSTRIAL CONFERENCE

22 September 2006



## Autogrill Group FORWARD LOOKING STATEMENTS

This presentation is of a purely informative nature and does not constitute an offer to sell, exchange or buy securities issued by Autogrill

It contains forward-looking data and, as such, is subject to risks and uncertainties which could cause actual results, performance or events to differ materially from those expressed or implied in such statements

The risks and uncertainties that could affect these forward-looking statements are difficult to predict

Some of these risks and uncertainties include, among others, on-going competitive pressures in the sectors in which Autogrill Group operates, spending trends, economic, political, regulatory and trade conditions in the markets where the Group is present or in the countries where the Group's services and products are sold

CARA AIRPORT TERMINAL RESTAURANT TRANSACTION IS SUBJECT TO CANADIAN COMPETITION ACT, INVESTMENT CANADA ACT AND CANADA CULTURAL SECTOR INVESTMENT REVIEWS AS WELL AS LANDLORD AND BRAND CONSENTS

CARESTEL TRANSACTION IS SUBJECT TO ANTI-TRUST CLEARANCE



- Group Overview
- 1H2006 Results and Outlook
- Annex





Autogrill Group GROUP OVERVIEW

- Mission
- Concession Business
- History
- Strategy





- Autogrill is the market leader in travel concessions with around € 3.5 billion in annual sales and € 475 million of EBITDA
  - more than 51,000 associates operating around 4,500 restaurants and stores, serving approximately 800 million customers annually
- Geographically spread across 26 countries on 5 continents
  - predominantly in the United States and Italy
- Focused on transportation sectors
  - 47% of net sales are generated in airport terminals
  - 45% in motorway service areas
- Superior international, national, regional and own-brand portfolio
- World class development and operational expertise





- Keep focus on providing services (F&B and retail) to people moving
- Quality in services and products make Group customers satisfied and increase sales
- More sales drive value both to Autogrill and landlords
- Group business is focused on concessions (94% of total sales)
- Autogrill sees significant space for further growth both organic and through acquisitions



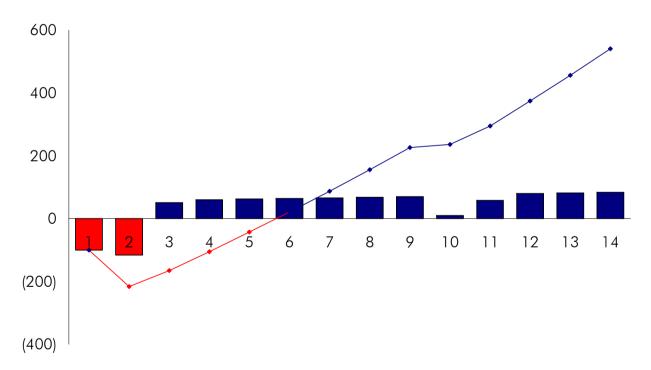
- A concession is the right to sell products or to provide services at a specific location for a predetermined amount of time in exchange for
  - a rents (normally a % on net sales)
  - a capital commitment
- The length of a concession varies across channels, in general approximately 5-10 years for airports and 10-25 years for motorways
- For the granting of the concession, the main selection criteria are
  - brand offering,
  - concept design and layout,
  - experience
  - rent offered
- Focus on concession make Autogrill business model intrinsically different from most of the financial peers: value on shorter contracts is mainly driven by efficiency in cost management while in the concession business Autogrill can leverage on both efficiency and primarily sales expansion



- The longer breath of a concession business makes future cash flow more predictable and allows strategy of value accumulation
- Margin achieved, length of the concession's portfolio and IRR track record on capex are better performance indicators than percent margins
- In the last 7 years Autogrill has
  - increased actual EBITDA by an average of 8% per year
  - significantly lengthened its concessions portfolio
  - achieved a >20% post-audit IRR on a sample of 80 significant capex projects

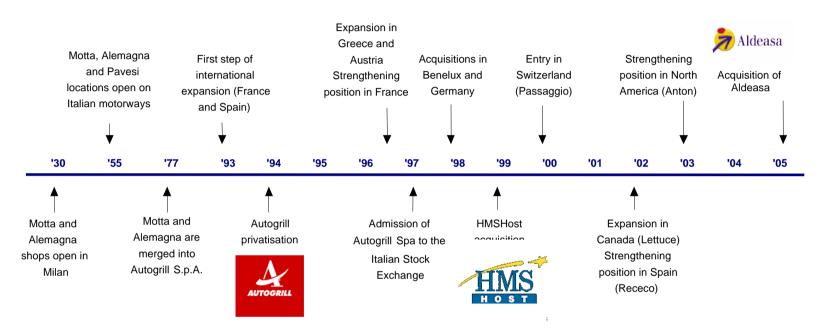


LEASE EXTENSION - F.C.F PROFILE





### Autogrill Group GROUP OVERVIEW History



€m	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	CAGR
Net Sales	875	888	1.123	2.651	3.041	3.267	3.316	3.143	3.182	3.529	17%
Ebitda	73	115	164	308	373	381	402	418	436	475	23%



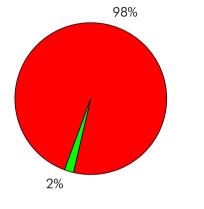
- Presence in retail can strengthen Group position in the airport channel
- The retail business has appealing dimension (\$ 15 bl versus \$ 5 bl of F&B)
- Retail is accretive in terms of Ebit and Free Cash Flow compared to F&B (lower Ebitda margin are compensated by lower capex)
- Aldeasa is the leader in its industry
- The combination of know-how of the 2 organization can generate significant sales synergies



# Autogrill Group GROUP OVERVIEW

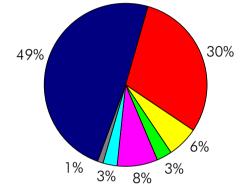
History – Sales, more balance by Country and Channel

SALES BY COUNTRY

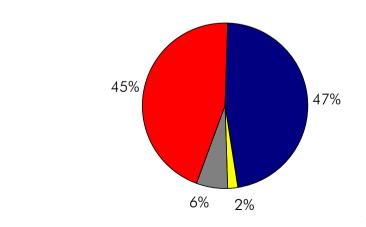


1996 Net Sales: € 830m

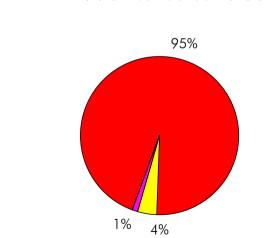




2005 Net Sales: € 3.529m



SALES BY CHANNEL



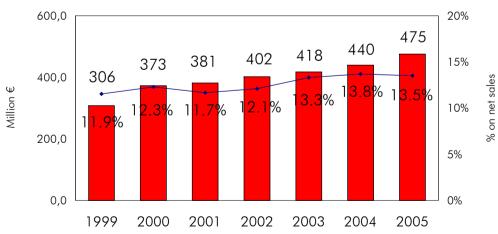


Finance and Investor Relations Department



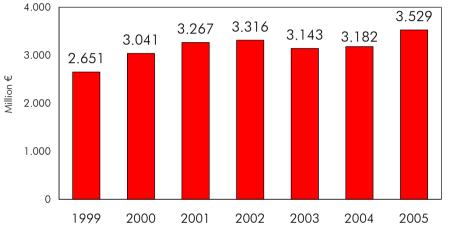
## Autogrill Group GROUP OVERVIEW History – Sales and Profitability Growth

 Over the past 7 years, sales have grown by an average of 5%, despite various negative external factors that have had a detrimental impact on Group markets



#### EBITDA EVOLUTION

#### SALES EVOLUTION



 In the same period, Autogrill has consistently increased Ebitda (+8%)



- Leveraging profitability levels achieved, focus of next years will devoted to sales growth
- Organic growth will be pursued, in order to exploit Autogrill network potential
- Acquisition will play a role in Autogrill strategy
- Group will focus medium and small targets both in F&B and retail to strengthen its position in the channels and to widen geographical network
- This strategy will be pursued without hampering the solidity of Group financial position



Autogrill Group GROUP OVERVIEW Strategy - Channels

#### AIRPORTS

- Expanding F&B business in European airports
- Enhancing its retail activity following the acquisition of Aldeasa
- Assessing possible concession expansion in South America, Asia and Middle-East

#### MOTORWAYS

- Consolidating its presence in Europe and US (e.g. facilities upgrading in order to maximise location performance and confirmation of high retention rate)
- Assessing possible concession expansion in Europe

#### RAILWAY STATIONS

• Following expansion opportunities all across Europe (e.g high-speed in Spain and real estate refurbishment in Italy)







- Important development steps
  - North America: Maine and Pennsylvania motorways, Oakland and Spokane airports
  - Europe: Copenhagen and 4 new Italian airports
  - M&A: CARA ATR in Canada and CARESTEL in Belgium

- Operations
  - sales growth continues to outpace traffic growth in most areas
  - strong development of retail activities



## Autogrill Group 1H2006 KEY HIGHLIGHTS Development and focus on sales growth – North America

- Close to \$ 6 bl of sales awarded over the next 30 years
- "New sales" are around 20% of the total (1)

CHANNEL	EVENTS	LOCATIONS	CONCESSION LENGTH	TOTAL FORCASTED SALES Million \$
AIRPORTS	New contract	Spokane	12	100
	Renewal	Salt Lake City	5	230
	Renewal	Dallas	5	57
	Renewal	Wichita	4	13
	New contract	Oakland	12	675
	New contract	Nashville	13	180
	New contract	Miami	8	95
MOTORWAYS	Renewal	Pennsylvania	30	3500
	Renewal	Maine	30	1000



## Autogrill Group 1H2006 KEY HIGHLIGHTS Development and focus on sales growth – European airports

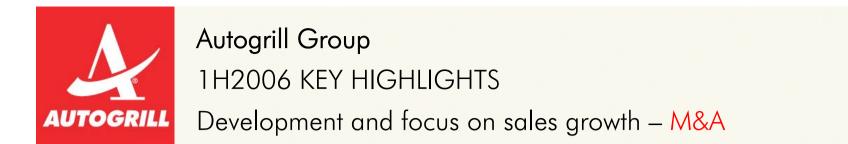
- 2006 awards:
  - Florence
  - Catania
  - Copenhagen
  - Bari
  - Brindisi



2003, Group European F&B network

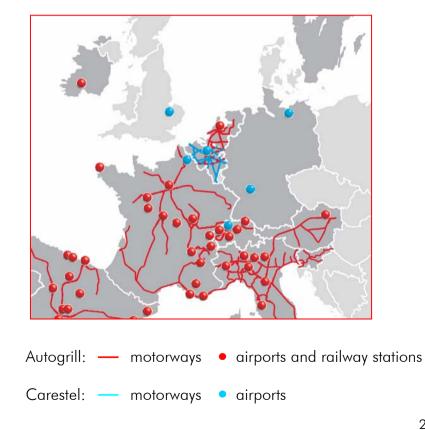


September 2006, Group European F&B network \*



- Completion and enlargement of Group's existing portfolio
- Benefiting from synergies due to the combination of Companies' networks







## Autogrill Group 1H2006 FINANCIAL HIGHLIGHTS – Autogrill Group Sales strong growth

	Euros	(Millions)			Euros (	Millions)		
	2Q2005	2Q2006 <sup>(1)</sup>	% Change <sup>(2)</sup>		1H2005	1H2006 <sup>(I)</sup>	% Change <sup>(3)</sup>	
			Current FX	Constant FX			Current FX	Constant FX
NET SALES	840,9	945,5	12,4%	12,4%	1.517,9	1.768,3	16,5%	14,0%
EBITDA % sales	127,7 15,2%	131,2 13,9%	2,7%	2,7%	191,7 12,6%	204,1 11,5%	6,5%	4,2%
EBIT % sales	85,1 10,1%	89,6 9,5%	5,3%	5,3%	112,2 7,4%	121,4 6,9%	8,2%	6,0%
GROUP NET PROFIT % sales	38,3 4,6%	42,0 4,4%	9,8%	9,9%	45,0 3,0%	48,9 2,8%	10,1%	7,8%
CASH FLOW from OPERATIONS % sales	119,2 14,2%	118,3 12,5%	-0,8%	n.a.	84,7 5,6%	101,8 5,8%	20,2%	n.a.
CAPEX % sales	49,2 5,9%	39,5 4,2%	-19,6%	-17,5%	81,2 5,3%	81,5 4,6%	0,4%	3,5%
F.C.F. from OPERATIONS % sales	76,9 9,1%	83,4 8,8%	8,5%	n.a.	6,4 0,4%	27,8 1,6%	334,4%	n.a.

<sup>[1]</sup> Aldeasa S.A. and Steigenberger G.mbH. consolidated proportionally

<sup>121</sup> 2Q2006 average exchange rate = EUR/USD 1:1.2582; 2Q2005 average exchange rate = EUR/USD 1:1.2594

<sup>|||</sup> 1H2006 average exchange rate = EUR/USD 1:1.2296; 1H2005 average exchange rate = EUR/USD 1:1.2847



### Autogrill Group 1H2006 FINANCIAL HIGHLIGHTS - Autogrill Group Excluding Acquisitions AUTOGRILL Sales growth above traffic

Euros (Millions)						(Millions)		
	2Q2005 2Q2006		% Change <sup>(1)</sup>		1H2005	1H2006 <sup>(1)</sup>	% Change <sup>(2)</sup>	
			Current FX	Constant FX			Current FX	Constant FX
NET SALES	781,4	847,2	8,4%	8,4%	1.458,4	1.597,7	9,6%	7,1%
EBITDA	120,5	120,7	0,2%	0,2%	184,5	189,4	2,7%	0,4%
% sales	15,4%	14,3%			12,7%	11 <i>,</i> 9%		
EBIT	78,8	80,9	2,6%	2,6%	106,0	110,3	4,1%	1,8%
% sales	10,1%	9,6%			7,3%	6,9%		
GROUP NET PROFIT	35,4	37,4	6,4%	6,6%	42,1	45,7	8,7%	-0,5%
% sales	4,5%	4,4%			2,9%	2,9%		
CAPEX	48,4	39,5	-18,4%	-16,4%	80,4	73,6	-8,6%	-5,8%
% sales	6,2%	4,7%			5,5%	4,6%		

(1) 2Q2006 average exchange rate = EUR/USD 1:1.2582; 2Q2005 average exchange rate = EUR/USD 1:1.2594

(2) 1H2006 average exchange rate = EUR/USD 1:1.2296; 1H2005 average exchange rate = EUR/USD 1:1.2847

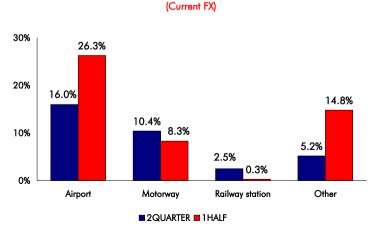


### Autogrill Group

### 1H2006 FINANCIAL RESULTS - SALES \*

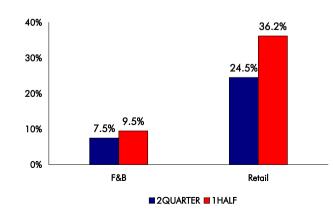
Strong growth of the airport channel

		2nd QUA	RTER			1 HALF			
	Euros (N	Aillions)	Change		Euros (/	Euros (Millions)		ange	
	2005	2006	Current FX	Constant FX	2005	2006	Current FX	Constant FX	
North America	399,0	422,8	6,0%	5,4%	744,4	820,9	10,3%	5,5%	
% on sales	47,4%	44,7%			49,0%	46,4%			
Europe % on sales	382,4 45,5%	427,4 45,2%	11,7%	11,8%	714,0 47,0%	782,4 44,2%	9,6%	9,7%	
Aldeasa <sup>(2)</sup> % on sales	59,5 7,1%	<b>95,3</b> 10,1%	60,2%	n.a.	59,5 3,9%	165,0 9,3%	177,3%	n.a.	
Consolidated	840,9	945,5	12,4%	12,4%	1.517,9	1.768,3	16,5%	14,0%	
(2) ALDEASA 100% SALES									
Total sales	168,9	190,6	12,8%	n.a.	292,6	330,0	12,8%	n.a.	



**GROUP CHANNEL GROWTH** 





Finance and Investor Relations Department

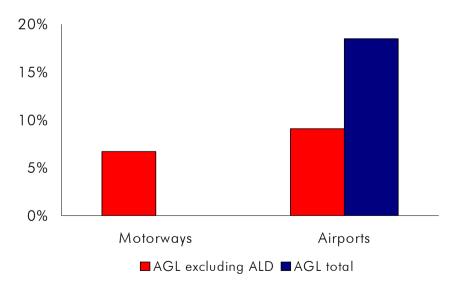


## Autogrill Group 1H2006 FINANCIAL RESULTS - EBITDA Ebitda up 9% excluding 2Q2005 one-off items

	2nd QUARTER				1HALF					
	Euros (Millions)		Change		Euros (		(Millions)		Change	
	2005	2006	Current FX	Constant FX		2005	2006	Current FX	Constant FX	
North America % on sales	58,6 14,7%	60,9 14,4%	3,9%	2,4%		95,4 12,8%	104,3 12,7%	9,3%	4,6%	
Europe % on sales	58,8 15,4%	64,4 15,1%	9,4%	9,5%		90,4 12,7%	95,6 12,2%	5,7%	5,7%	
Aldeasa % on sales	7,9 13,2%	10,1 10,5%	26,4%	n.a.		7,9 13,2%	14,1 8,5%	78,8%	n.a.	
Corporate	2,4	(4,2)	n.a.	n.a		(2,0)	(9,9)	n.a.	n.a	
Consolidated	127,7 15,2%	131,2 13,9%	2,7%	2,7%		191,7 12,6%	204,1 11,5%	6,5%	4,2%	
Corporate	2,4	(4,2)				(2,0)	(9,9)			
2Q2005 non-recurring gain <sup>(1)</sup> Corporate adj.	(7,3) ( <mark>4,9</mark> )	(4,2)	-14,3%	n.a.		(7,3) <mark>(9,3)</mark>	(9,9)	6,5%	n.a.	
Consolidated Adj. Ebitda	120,4 14,3%	131,2 13,9%	9,0%	8,9%		184,4 12,1%	204,1 11,5%	10,7%	8,2%	



- As of week of 34, year-to-date, <sup>(1)</sup> Group sales are up by 12.4% (+11.1% on a constant FX basis) <sup>(2)</sup>
- Excluding Aldeasa, growth is 7.8% (+6.6% on a constant FX basis)



#### SALES GROWTH by CHANNEL - WEEK 34 YTD (Current FX)



15%

10%

5%

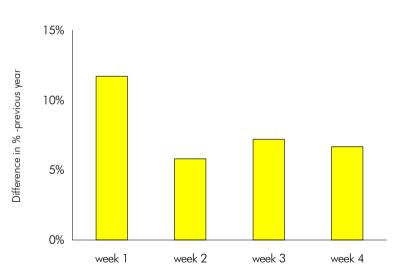
0%

Difference in % -previous year

Autogrill Group OUTLOOK - CURRENT TRADING CONDITION Growth rate improving

- Motorways showing a resurge in growth
- In airports, sales resilience after London events in August





#### ALDEASA SALES EVOLUTION - AUGUST 2006

week 1

week 2

week 3

week 4



Autogrill Group OUTLOOK – 2006 TARGET Ebitda of € 500m

• The economic situation is still marked by political uncertainties and oil price upsurge can impact traffic temporally

Million €	2006 TARGET
NET SALES	3.800
EBITDA % on net sales	~ 500 > 13%

- For 2006, sales are expected to reach € 3.800m \*
- Ebitda should totalled € 500m
- Group received Canadian Antitrust approval for Cara operation
- Autogrill will continue to work in order to improve the contract portfolio



• Traffic Statistic

- Definition
- 1H2006 Figures



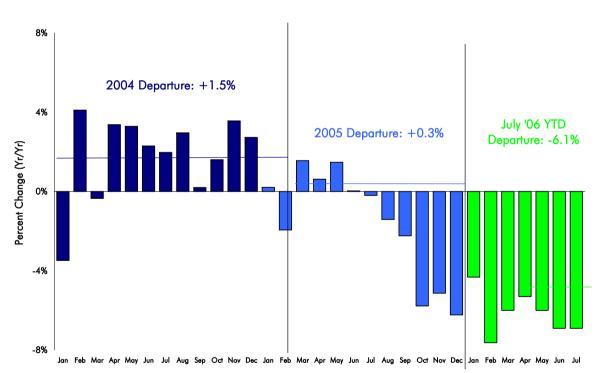


- Airport Traffic Statistic and Forecast
  - A.T.A and E.I.A. Statistic
  - F.A.A. Forecast
  - I.A.T.A. Forecast
- Motorway Traffic Statistics and Forecast
  - Italy
  - North America





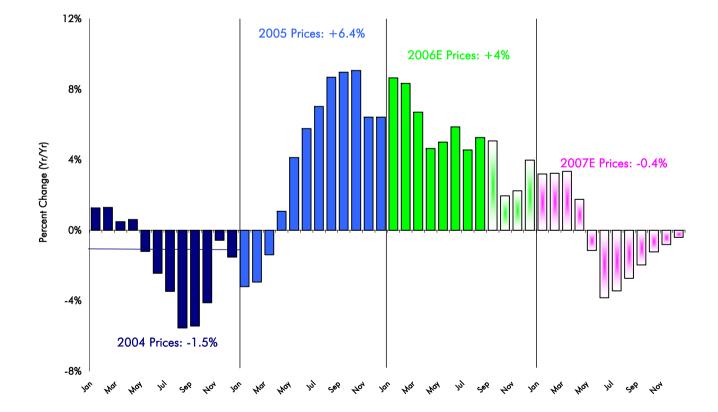
• To increase profitability, airline companies gradually decreased the number of flights and ...



#### Departure



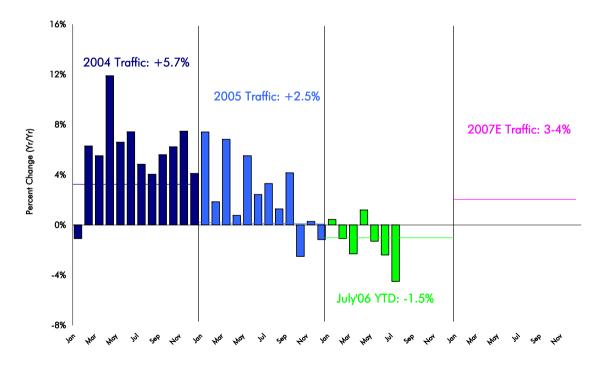
• raised prices ...... In 2006 and 2007 these price increases are expected to slow



#### Airline Ticket Prices



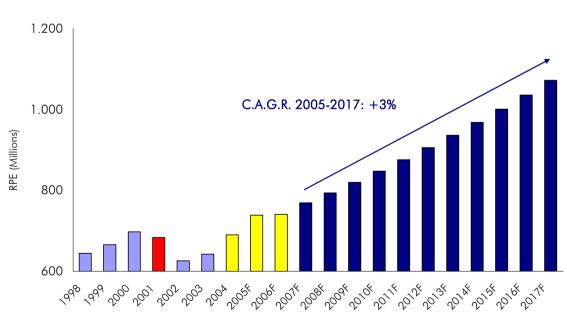
- Flight reduction and price increases impacted traffic
- F.A.A. forecasts that traffic will resume to normal levels by 2007



#### Enplanement Growth



- Into 2005 passenger numbers returned to pre-Sept. 11, 2001 levels. According to F.A.A., these traffic volumes will be even with 2006
- Additionally, for U.S carriers, a long-term average annual passenger enplanement growth of 3.1% is forecasted through the year 2017



TOTAL SCHEDULED U.S. PASSENGER TRAFFIC

Source. F.A.A. Aerospace Forecast Fiscal Years 2006-2017



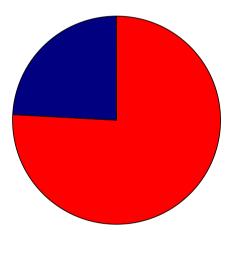
- "...The data shows that passengers traffic will grow by over 4% per year through 2020, meaning airports will be handling over 7.4 bl passengers – nearly double today's numbers...... with the Middle East and Asia Pacific regions showing highest rates of growth"
- "Growth over the next 3 years will be unprecedented, creating short-term capacity issue at many hubs"

	% on Global Traffic	TRAFFIC FORECAST				
		2007 2004-2020				
			Total Internation			
North America	37%	3.7%	2.7%	3.1%		
Europe	31%	4.6%	3.1%	4.2%		
Asia Pacific	21%	7.8%	6.4%	5.7%		
Latin America	6%	5.7%	3.7%	4.9%		
Africa	2%	4.8%	3.5%	4.8%		
Middle-East	2%	11.0%	1.0%	9.3%		
Global Average		5.1%	3.7%	4.7%		

Source. A.C.I. Worldwide and Regional Traffic Statistic - % on Global Traffic is calculated on November 2005 data



2004 ITALIAN TRAFFIC BREAKDOWN \*



■ Light Traffic ■ Heavy Traffic

\* Source: Aiscat



CONSUMPTION and LIGHT TRAFFIC EVOLUTION \*



\* Source: Aiscat, Autostrade per l'Italia S.p.A., Istat



10% 8% 6% 4% 2% 0% 1984 1985 1986 1987 1988 1989 1990 1991 1992 198 1995 1996 1997 1998 1999 2000 2001 2002 2003 2004 -2%

### GDP and HEAVY TRAFFIC EVOLUTION \*

□ GDP ■ Heavy Traffic

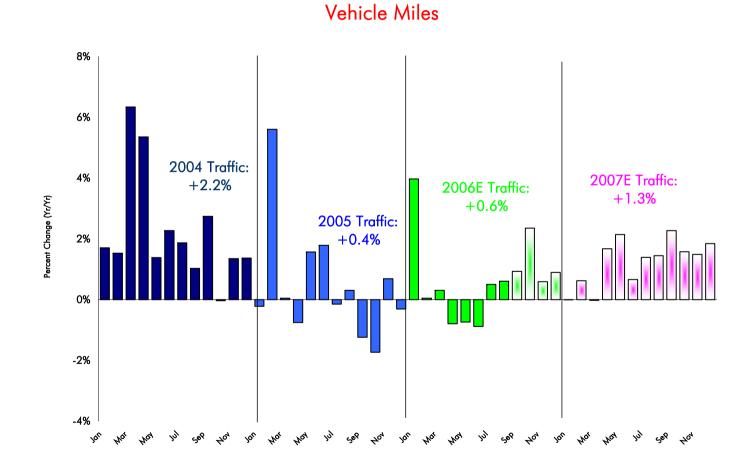
\* Source: Aiscat, Autostrade per l'Italia S.p.A., Istat



60% 2004 Prices: +24% 2005 Prices: 2006E Prices: +18.1% 40% +16.6% Percent Change (Yr/Yr) 20% 0% × × × 2007E Prices: -3.1% -20% 10r دولا 404

### **Retail Gasoline Pump Prices**







- Condensed Consolidated Profit & Loss
  - Incidence on Net Sales
  - Sales Details
  - Profitability Details
  - Interest Expenses Details
  - Taxes Details
- Condensed Consolidated Balance Sheet
  Net Debt Evolution
- Condensed Consolidated Cash Flow Statements
- Capex
- Breakdown by Channel and Project
- Contract Awards





Autogrill Group ANNEX Definitions

EBITDA	Earnings before Depreciation and Amortisation, Non-Recurring Income (Expense), Net Financial Income (Expense) and Income Taxes
EBIT	Earnings before Non-Recurring Income (Expense), Net Financial Income (Expense) and Income Taxes
STORE CASH FLOW	Ebitda plus General and Administrative Expenses
CASH FLOW from OPERATIONS	Net Profit before Minority Interest plus Depreciation and Amortisation, Adjustment to Financial Assets and Changes in Working Capital, Provisions, Other Assets and Other Liabilities minus Non-Recurring Gains (see Statements of Cash Flow)
CAPEX	Capital Expenditure excluding Investments in Financial Fixed Assets and Equity Investments
FREE CASH FLOW from OPERATIONS	Cash Flow from Operations less Capex, plus Divesture
NET PROFIT	Income after Tax and Minorities Interest Expenses
NET INVESTED CAPITAL	Non-Current Assets (excluding Financial Assets) plus Current Assets less Current Liabilities less Termination Benefit Provisions and Other Non-Current Liabilities
ROI	Ebita on Net Invested Capital (without Financial Assets)
Constant Exchange Rate	Application of current exchange rates to previous years' figures



ANNEX

### Condensed Consolidated Profit & Loss

					Change						
Million €		1H2006			1H2005			Total Excluding new acquisitions			
	Group (excluding new acquisitions)	Effect new acquisitions	Group	Group (excluding new acquisitions)	Effect new acquisitions	Group	Current FX	Constant FX	Current FX	Constant FX	
Net Sales	1.597,7	170,6	1.768,3	1.458,4	59,5	1.517,9	16,5%	14,0%	9,6%	7,1%	3.528,9
Other Operating Revenues	37,0	5,2	42,2	42,7	1,4	44,1	-4,4%	-4,3%	-13,4%	-13,4%	96,9
TOTAL REVENUES	1.634,7	175,8	1.810,5	1.501,1	60,9	1.562,0	15,9%	13,5%	8,9%	6,6%	3.625,8
Cost of raw material and subsidiary material and goods	(533,8)	(86,7)	(620,5)	(478,4)	(31,5)	(509,9)	21,7%	19,6%	11,6%	9,5%	(1.211,3)
Staff costs	(494,4)	(21,5)	(515,9)	(454,4)	(5,3)	(459,7)	12,2%	9,8%	8,8%	6,4%	(1.017,0)
Cost of rents, concessions and royalties on use of trademarks	(223,8)	(40,8)	(264,6)	(205,6)	(12,5)	(218,1)	21,4%	18,2%	8,9%	5,9%	(523,3)
Other Operating Expenses	(193,3)	(12,1)	(205,4)	(178,2)	(4,4)	(182,6)	12,5%	10,3%	8,4%	6,3%	(398,9)
EBITDA	189,4	14,7	204,1	184,5	7,2	191,7	6,5%	4,2%	2,7%	0,4%	475,3
Depreciation	(79,1)	(3,6)	(82,7)	(78,5)	(1,0)	(79,5)	4,0%	1,6%	0,7%	-1,6%	(180,4)
Impairment lossed on tangible and intangible assets	_	-	-	-	-	-	0,0%	0,0%	0,0%	0,0%	-
EBIT	110,3	11,1	121,4	106,0	6,2	112,2	8,2%	6,0%	4,1%	1,8%	294,9
Financial proceeds (charges)	(18,4)	(5,6)	(24,0)	(20,0)	(1,6)	(21,6)	11,3%	7,9%	-8,0%	-11,0%	(46,2)
Value adjustment of financial assets	0,1	-	0,1	0,6	0,4	1,0	-81,0%	-81,5%	-66,8%	-68,2%	1,3
PROFIT FROM ORDINARY ACTIVITIES	92,0	5,5	97,5	86,6	5,0	91,6	6,5%	4,6%	6,4%	4,4%	250,0
Net Exceptional Income / (Costs)	-	-			-	-	-	-	-	-	-
PROFIT BEFORE TAX	92,0	5,5	97,5	86,6	5,0	91,6	6,5%	4,6%	6,4%	4,4%	250,0
Income Tax	(41,9)	(1,3)	(43,2)	(41,2)	(2,1)	(43,3)	-0,2%	-1,6%	1,8%	0,2%	(110,5)
NET PROFIT	50,1	4,2	54,3	45,4	2,9	48,3	12,6%	10,1%	10,6%	8,1%	139,5
- Group Interest	45,7	3,8	49,5	42,1	2,9	45,0	10,1%	7,8%	8,7%	-0,5%	130,1
- Minority Interest	4,4	0,4	4,8	3,3	-	3,3	45,7%	40,2%	35,8%	30,7%	9,4



ANNEX

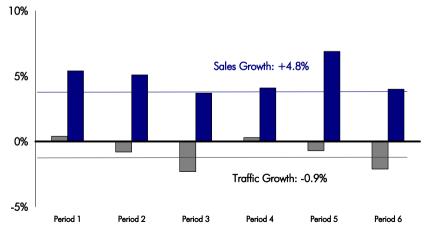
### Condensed Consolidated Profit & Loss

		1H2006					
Million €	Group (excluding new acquisitions)	Effect new acquisitions	Group	Group (excluding new acquisitions)	Effect new acquisitions	Group	2005
Net Sales	100,0%	100,0%	100,0%	100,0%	100,0%	100,0%	100,0%
Other Operating Revenues	2,3%	3,0%	2,4%	2,9%	2,3%	2,9%	2,7%
TOTAL REVENUES	102,3%	103,0%	102,4%	102,9%	102,3%	102,9%	102,7%
Cost of raw material and subsidiary material and goods	-33,4%	-50,8%	-35,1%	-32,8%	-53,0%	-33,6%	-34,3%
Staff costs	-30,9%	-12,6%	-29,2%	-31,2%	-8,9%	-30,3%	-28,8%
Cost of rents, concessions and royalties on use of trademarks	-14,0%	-23,9%	-15,0%	-14,1%	-21,0%	-14,4%	-14,8%
Other Operating Expenses	-12,1%	-7,1%	-11,6%	-12,2%	-7,4%	-12,0%	-11,3%
EBITDA	11,9%	8,6%	11,5%	12,7%	12,0%	12,6%	13,5%
Depreciation	-5,0%	-2,1%	-4,7%	-5,4%	-1,7%	-5,2%	-5,1%
Impairment lossed on tangible and intangible assets	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%
EBIT	6,9%	6,5%	6,9%	7,3%	10,3%	7,4%	8,4%
Financial proceeds (charges)	-1,2%	-3,3%	-1,4%	-1,4%	-2,6%	-1,4%	-1,3%
Value adjustment of financial assets	0,0%	0,0%	0,0%	0,0%	0,7%	0,1%	0,0%
PROFIT FROM ORDINARY ACTIVITIES	5,8%	3,2%	5,5%	5,9%	8,4%	6,0%	7,1%
Net Exceptional Income / (Costs)	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%
PROFIT BEFORE TAX	5,8%	3,2%	5,5%	5,9%	8,4%	6,0%	7,1%
Income Tax	-2,6%	-0,7%	-2,4%	-2,8%	-3,5%	-2,9%	-3,1%
NET PROFIT	3,1%	2,4%	3,1%	3,1%	4,9%	3,2%	4,0%
- Group Interest	2,9%	2,2%	2,8%	2,9%	4,9%	3,0%	3,7%
- Minority Interest	0,3%	0,2%	0,3%	0,2%	0,1%	0,2%	0,3%



	<b>2</b> r	nd QUART	ER		1 HALF		
	Dollars (	Millions)		Dollars	Dollars (Millions)		
	2005	2006	Change	2005	2006	Change	
Airport % on sales	388,2 77,1%	411,2 77,5%	6,0%	751,8 78,6%	797,0 79,0%	6,0%	
Motorways % on sales	104,1 20,7%	108,6 20,5%	4,3%	182,7 19,1%	191,0 18,9%	4,5%	
Other % on sales	11,2 2,2%	11,0 2,1%	-2,0%	21,9 2,3%	21,4 2,1%	-2,6%	
Consolidated	503,5	530,8	5,4%	956,4	1009,4	5,5%	

N.A. AIRPORT COMPARABLE GROWTH



■ Airport Traffic \* ■ Airport Sales

\* Source: A.T.A.: 44 Data adjusted to correspond to AGI period

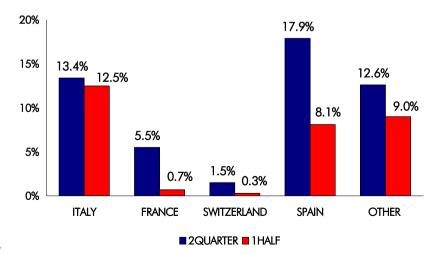


ANNEX

**AUTOGRILL** Condensed Consolidated Profit & Loss – Sales Details - Europe

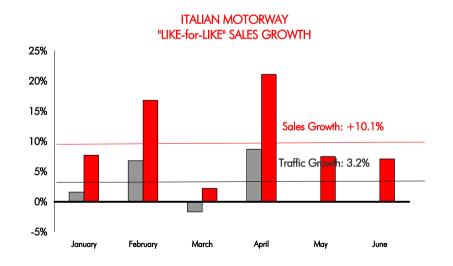
	2r	nd QUART	ER		1 HALF		
	Euros (1	Millions)		Euros (	Euros (Millions)		
	2005	2006	Change	2005	2006	Chang	
Airport % on sales	18,4 4,8%	25,5 6,0%	38,9%	34,5 4,8%	47,3 6,0%	37,4%	
Motorways % on sales	301,5 78,8%	336,9 78,8%	11,7%	555,8 77,8%	600,1 76,7%	8,0%	
Railways Station % on sales	22,5 5,9%	23,1 5,4%	2,3%	43,7 6,1%	43,9 5,6%	0,6%	
Other % on sales	40,0 10,5%	41,9 9,8%	4,7%	80,0 11,2%	91,1 11,6%	13,6%	
Consolidated	382,4	427,4	11,7%	714,0	782,4	9,6%	







	2r	nd QUART	ER	1 HALF			
	Euros (I	Millions)		Euros (	Euros (Millions)		
	2005	2006	Change	2005	2006	Change	
Airport % on sales	10,8 4,2%	13,6 4,6%	26,4%	19,8 4,1%	25,2 4,6%	27,3%	
Motorways % on sales	211,0 81,6%	240,0 81,9%	13,8%	389,5 80,8%	432,2 79,7%	11,0%	
Railways Station % on sales	3,2 1,2%	3,8 1,3%	16,4%	6,1 1,3%	7,1 1,3%	18,4%	
Other % on sales	33,5 13,0%	35,6 12,2%	6,3%	66,9 13,9%	77,9 14,4%	16,3%	
Consolidated	258,5	293,0	13,4%	482,3	542,4	12,5%	



■ Motorway traffic \* ■ Motorway sales

\* Source: A.I.S.C.A.T., May YTD (May traffic growth: 0%) 46

# Autogrill Group ANNEX Condensed Consolidated Profit & Loss – Sales Details - Aldeasa

	2r	2nd QUARTER				1 HALF			
	Euros (N	√illions)			Euros (i				
	2005	2006	Change		2005	2006	Change		
Airport % on sales	162,4 96,2%	183,8 96,4%	13,2%		281,1 96,1%	318,5 96,5%	13,3%		
Spanish airport	137,9	148,3	7,6%		234,8	252,8	7,7%		
Non-Spanish airport	24,5	35,5	44,9%		46,3	65,7	41,9%		
Other % on sales	6,5 3,8%	6,8 3,6%	3,8%		11,5 3,9%	11,5 3,5%	-0,4%		
Consolidated	168,9	190,6	12,8%		292,6	330,0	12,8%		

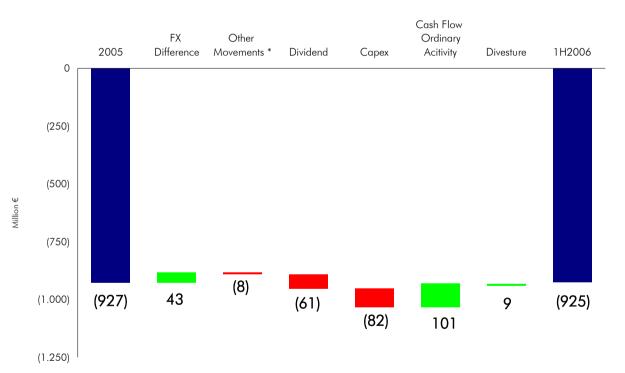


ANNEX

### Condensed Consolidated Balance Sheet

			Change		
Million €	1H2006	2005	Total	Constant FX	
Intangible fixed assets Property, Plant and equipment Financial fixed assets A) Fixed assets	1.104,0 772,0 18,2 <b>1.894,2</b>	1.136,9 795,5 22,8 <b>1.955,2</b>	(32,9) (23,5) (4,6) (61,0)	2,9 2,4 (4,0) <b>1,3</b>	
Inventories Trade receivables Other assets Trade payables Other current liabilities	138,6 59,7 86,2 (367,2) (282,6)	133,0 51,8 99,1 (428,9) (260,5)	5,6 7,9 (12,9) 61,7 (22,1)	8,2 8,3 (10,3) 55,3 (29,4)	
B) Net working capital	(365,3)	(405,5)	40,2	32,1	
C) Capital invested, less current liabilities	1.528,9	1.549,7	(20,8)	33,4	
D) Other non current operating assets and liabilities	(142,7)	(139,6)	(3,1)	(1,5)	
E) Net capital invested	1.386,2	1.410,1	(23,9)	31,9	
Group's net equity Minority interests F) Shareholders' equity	434,6 26,5 <b>461,1</b>	451,8 30,8 <b>482,6</b>	(17,2) (4,3) <b>(21,5)</b>	(6,2) (3,0) <b>(9,2)</b>	
G) Convertible Bonds	39,1	38,7	0,4	0,4	
Non current financial debts Non current financial credits <b>H) Non current net debt</b>	939,6 - <b>939,6</b>	1.002,4 (130,5) <b>871,9</b>	(52,8) 130,5 <b>77,7</b>	(7,4) 130,5 <b>123,1</b>	
Current borrowings Cash and current financial receivables	183,8 (247,4)	176,8 (159,9)	7,0 (87,5)	10,6 (93,0)	
I) Current net debt	(63,6)	16,9	(80,5)	(82,4)	
Net financial debt (G+H+I)	925,1	927,5	(2,4)	41,1	
L) Total as in E)	1.386,2	1.410,1	(23,9)	31,9	



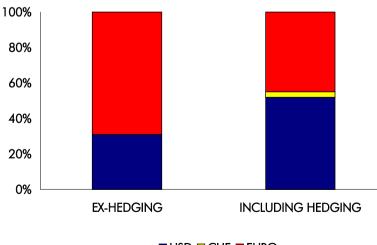


#### 1H2006 NET DEBT EVOLUTION

\* Mainly dividends paid to minorities



- Foreign Currency Hedging Policy:
  - matching assets and liabilities in currencies different from the Euro, thus minimising the FX translation risk
- Ex hedging, approximately 30% of the debt is denominated in USD, after hedging around 50% of the debt is denominated in USD



#### GROUP DRAWN DEBT BREAKDOWN by CURRENCY (FX EUR/USD 30.06.2006)

\* Mainly dividends paid to minorities

🔳 USD 🗖 CHF 📕 EURO



ANNEX

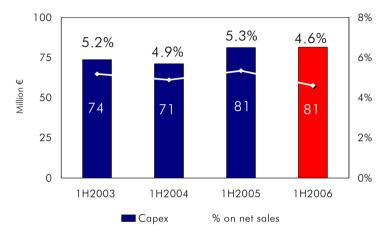
### Condensed Consolidated Cash Flow Statements

2005	Million €	1H2006	1H2005
253,2	Cash and other liquid assets - openig balance	75,7	253,4
296,2	Profit before tax and net financial cost for the year (including minorites)	121,5	113,2
180,4	Depreciation and losses on fixed assets net of revaluation	82,7	79,5
(1,3)	Value adjustments and (gains)/losses on disposal of financial assets	(0,1)	(1,0)
(2,0)	(Gains)/losses on disposal of fixed assets	(0,5)	(1,5)
33,2	Change in working capital <sup>(1)</sup>	(56,4)	(56,2)
(14,8)	Net change in non-current non-financial assets and liabilities	1,7	7,7
491,7	Cash Flow from Operations	148,9	141,7
(54,5)	Taxes paid	(21,9)	(29,8)
(46,5)	Interest paid	(25,2)	(27,2)
390,7	Net Cash Flow from Operations	101,8	84,7
(195,0)	Expenditure on tangible and intangible assets	(81,5)	(81,2)
11,3	Proceeds from disposal of fixed assets	3,4	4,4
(359,4)	Acquisition of consolidated subsidiaries	-	(339,0)
0,4	Net change in investments	4,1	(1,5)
(542,7)	Cash Flow from Investment Activities	74,0	417,3
366,3	Debentures issued (redeemed)	98,6	550,0
-	Issuance of medium-long term debt	(41,4)	(45,3)
(140,2)	Repayment of medium-long term debt	(22,0)	(241,7)
(50,9)	Issuance (repayment) of short term debt	(61,1)	(50,9)
(198,0)	Other financing activities <sup>(2)</sup>	(6,2)	(1,8)
(22,7)	Cash Flow from Financing Activities	(32,1)	210,3
(174,7)	Cash Flow for the period	(4,3)	(122,3)
24,6	FOREX movement on current borrowings	(2,9)	17,9
103,1	Current Net Financial Position at end of the period	68,5	131,0

<sup>(1)</sup> includes the effect of conversion differences on income

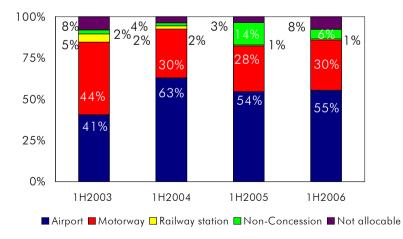
 $^{\left( 2\right) }$  also includes the payment of dividend to minorities





#### 1 HALF CAPEX EVOLUTION





#### 100% 8% 4% 3% 6% 13% 80 88% 75% 81% 84% 50% 25% 0% 1H2003 1H2004 1H2005 1H2006 ■ Development ■ Maintenance ■ ICT & Other

1 HALF CAPEX BREAKDOWN by PROJECT



Autogrill Group ANNEX AUTOGRILL Contract Awards

COUNTRY	DATE	EVENTS	CHANNEL	ACTIVITY	CONCESSION LENGTH	TOTAL FORCASTED SALES (ML € for EU - ML \$ for N.A.)
NORTH AMERICA	January	New contract	Airports - Spokane	F&B	12	100
	March	Renewal	Motorways - Maine	F&B - Retail	30	1000
	May	Renewal	Airports - Salt Lake City	F&B	5	230
	"	"	Airports - Dallas	F&B - Retail	5	57
			Airports - Wichita	F&B - Retail	4	13
	July	New contract	Airports - Oakland	F&B - Retail	12	675
	"	Renewal	Motorways - Pennsyl∨ania	F&B - Retail	30	3500
	August	New contract	Airports - Nashville	F&B	13	180
		New contract	Airports - Miami	Retail	8	95
EUROPE	March	New contract	Airports - Florence and Catania	F&B	5	50
	June	New contract	Airports - Copenhagen	F&B	7	50
		New contract	Fairs & exhibitions - Madrid	F&B	10	160
	July	New contract	Fairs & exhibitions - Rome	F&B	9	30
	August	New contract	Airports - Bari and Brindisi	F&B - Retail	4-5	15