Two operations will produce accumulated sales of over $730 million

Autogrill renews its St. Louis airport concession and wins a new contract in Indianapolis

Milan, 11th July 2008 – Through its American division HMSHost, Autogrill Group (Milan: AGL IM) has renewed its food & beverage concession at St. Louis International Airport (Missouri), where it has operated since 1967, over five years in advance. The new agreement extends the concession originally due to expire in 2013 till 2020. Business is expected to generate accumulated sales of over $585 million in the period 2008 to 2020.

The Group has also strengthened its presence in Indianapolis Airport (Indiana), where it has operated since 1996, having secured a new contract to provide f&b and retail services, which are expected to generate accumulated sales of around $145 million in the period 2008 to 2018.

Lambert-St. Louis International Airport, Missouri
Under the terms of a new agreement, the Group is to renew concepts and offerings in the 23 existing points of sale with a special focus of local specialities. Brands will include: Mosaics Tapas Fusion, a contemporary restaurant with cuisine by chef Claus Schmitz, The Pasta House Co, with 25 pasta specialities, Fitz’s Root Beer, a long standing local brewer, and Missouri Vineyards, a local wine maker.

With 15.3 million passengers in 2007 (source: ACI – Airports Council International), Lambert-St. Louis International Airport is served by 88 airlines providing non-stop services to the major national and international destinations.

Indianapolis International Airport, Indiana
Presented in partnership with MPL Partners, the offer features three new Starbucks Coffee locations, in addition to the two already operated by HMSHost, a Wolfgang Puck Gourmet Express restaurant and local labels such as 96th Street Steakburgers and King David Dogs, as well as two retail concepts. The nine points of sale (covering over 900 square metres) will be in Concourses A and B and in the large “Civic Plaza” entrance hall in the new terminal.

With more than 8 million passengers in 2007 (up 2.3% on 2006, source: ACI – Airports Council International), Indianapolis International Airport is Indiana’s main airport and Federal Express’s no. 2 hub. Every day a dozen airlines link the city to major US destinations like Atlanta, Los Angeles, Boston and New York.

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