



Press release

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THE GROUP CONTINUES TO GROW IN NORTHERN EUROPE

Autogrill enters Bergen Airport and strengthens its presence in Norway

- Total revenues over the 5-year contract are expected to exceed 70 million euros
- Through HMSHost International, Autogrill will operate six new points of sale in the Norwegian airport

Milan, 23 February 2016 – Through HMSHost International, Autogrill (Milan: AGL IM) is strengthening its operations in Norway having been awarded a contract to open six food & beverage points of sale at Bergen Airport, the country's 2nd biggest airport by passenger traffic.

Thanks to this agreement, Autogrill expects to generate total **revenues in excess of €70m over the 5-year** concession.

The points of sale, scheduled to open late summer 2017, will be operated by **HMSHost Umoe F&B Company AS**, a joint venture between HMSHost International and Umoe Restaurants Group¹, Norway's top food & beverage operator.

Autogrill entered the Norwegian market last November, having won a contract to open ten points of sale at Oslo Airport.

"This important agreement, following entry to Oslo Airport last November, enables us to strengthen our presence in the country and continue to expand in the Scandinavian market, which is looking very lively," said **HMSHost International CEO Walter Seib**. "These positive developments also reflect the success of the foodservice formats we've developed with our local partner Umoe Restaurants and which will make the airport an exclusive hub in terms of its food & beverage offering."

"We're particularly happy to be able to work with HMSHost International. The new f&b concepts will help render Bergen Airport's offering variegated and stimulating when the new terminal opens on 17 August 2017," commented **Aslak Sverdrup, Director of Bergen Airport**.

Autogrill will provide Bergen Airport with an offering capable of meeting the needs of all its travellers with a wide range of international and local food brands, including **Bølgen & Moi Food Garage**, created by Trond Moi, one of Norway's most famous chefs, and Toralf Bølgen, one of the country's most highly regarded sommeliers, and **Fiskeriet**, a label known for its quality fish and original preparation and serving techniques. The other points of sale include the famous international coffeehouse brand **Starbucks**, **Alti'tude Bar**, offering a vast assortment of local beers, **On the Fly**, a modern point of sale with automatic vendors specially designed for travellers and **Pronto Fast & Convenient**, a kiosk and café that will serve offshore travellers using the helicopter terminal.

¹ HMSHost International holds 51% of the joint venture and Umoe Restaurant Group 49%.



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Bergen Airport

This is Norway's 2nd biggest airport and the main one on the west coast. The current terminal was originally built for an annual flow of around 3 million passengers but has been modified and extended over the years to meet new safety requirements. Passenger traffic has grown at an average of 6% a year in the last decade and the airport now moves over six million passengers. The new terminal will be ready in August 2017 and capable of meeting the needs of the population of Bergen and west Norway, as well as those of industry and tourism, with an annual capacity of 7.5 million passengers.

HMSHost

Active in over 100 airports worldwide, HMSHost operates in the top 30 airports in North America by passenger traffic. Through its HMSHost International division, the Company has F&B operations in 18 European airports and another 21 across the Middle East, Asia and the Pacific.

Umoe Restaurants

Restaurants Umoe AS is Norway's biggest foodservice chain, with estimated annual sales of 4 billion Norwegian kroner². It has 9,000 employees in over 330 restaurants and cafés in Norway, Denmark and Sweden. Its headquarters in Lysaker Torg, on the outskirts of Oslo, has 105 employees including chain personnel and the management staff of its various subsidiaries: Peppes Pizza AS, King Food AS and King Food AB (Burger King), American Bistro Scandinavia, American Bistro AB, TGI Fridays, Starbucks and Blender AS, specialized in the development and operation of food & beverage concepts in airports and shopping centres.

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² Around 420 million euros.