

2006 FINANCIAL RESULTS

Milan, 13 March 2007



## Autogrill Group FORWARD LOOKING STATEMENTS

This presentation is of a purely informative nature and does not constitute an offer to sell, exchange or buy securities issued by Autogrill

It contains forward-looking data and, as such, is subject to risks and uncertainties which could cause actual results, performance or events to differ materially from those expressed or implied in such statements

The risks and uncertainties that could affect these forward-looking statements are difficult to predict

Some of these risks and uncertainties include, among others, on-going competitive pressures in the sectors in which Autogrill Group operates, spending trends, economic, political, regulatory and trade conditions in the markets where the Group is present or in the countries where the Group's services and products are sold



### Autogrill Group 2006 FINANCIAL RESULTS

- 2006 Highlights
  - Key Highlights
  - Financial Highlights
- Financial Results
  - Sales
  - Ebitda
  - Capex
  - Net Debt
  - Free Cash Flow
- Outlook
  - Current Trading







- Double digit sales growth: +11.3%
  - airports up by 15.7%
  - motorway up by 7.6%
- Acquisitions: completion and expansion of existing network
  - Cara ATR in Canada
  - Carestel in Belgium
- Contract awards in new areas
  - Northern Europe
  - India, both in the F&B and TR&DF segments
  - Italy, airports



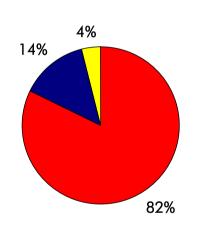
- N.A.: Atlanta, Dallas, Edmonton, El Paso, Ft. Myers, Honolulu, Miami, Nashville, Oakland, Ottawa, Port Columbus, Portland, Providence, Salt Lake City, Spokane, Wichita, Winnipeg and Jacksonville
- Europe: Bari, Basel, Brindisi, Brussel, Catania, Copenhagen, Florence, Hamburg, Lille, London City, Milan Malpensa, and Stuttgart
- Asia: Bangalore and Mumbai



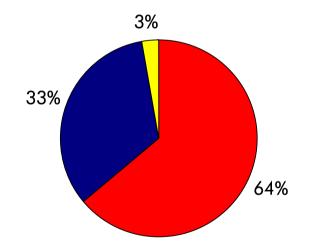


• Aldeasa, entrance in U.S.A. and India

2004 SALES BREAKDOWN



#### 2006 PRO-FORMA\* SALES BREAKDOWN



 Spanish airports
 Non-Spanish airports
 Other Channel
 \* New contracts included on the basis of sales for the 1st full year Mumbay consolidated 50% FX EUR/USD 1:1



- Italy
  - strong expansion of the airport network: Bari, Bergamo, Brescia, Brindisi, Catania, and Florence
  - 18 openings in both the "shopping malls" and "fair&exhibition" channels



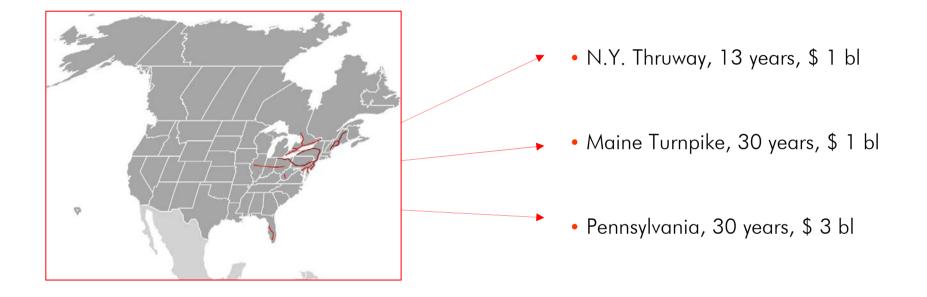
March 2007, Italian airport network:

- locations awarded in 2005-2006
  - previous locations



March 2007, Italian "shopping malls" and "fair&exhibition" network







# Autogrill Group FINANCIAL HIGHLIGHTS – FULL YEAR

Double digit sales growth

	Euros	(Millions)		
	2006 <sup>(1)</sup> 3.929,4 514,1 13,1% 324,6 8,3% 152,5 3,9% 213,9 5,4% 236,2	2005	% Cł	nange
			Current FX	Constant FX
NET SALES	3.929,4	3.528,9	11,3%	11,9%
EBITDA % sales		475,3 13,5%	8,2%	8,7%
EBIT % sales		294,9 8,4%	10,2%	10,6%
GROUP NET PROFIT % sales		130,1 3,7%	17,3%	17,8%
CAPEX % sales		195,0 5,5%	9,7%	16,2%
FREE CASH FLOW from OPERATIONS % sales	236,2 6,0%	200,1 5,7%	18,0%	n.a.

<sup>(1)</sup> Aldeasa S.A. and Steigenberger G.mbH. proportionally consolidated (50%) for all 2006 – CARA ATR and CARESTEL fully consolidated since 1 October 2006 2006 average FX EUR/USD 1:1.2555; 2005 average FX = EUR/USD 1:1.2441



# Autogrill Group FINANCIAL HIGHLIGHTS – 4<sup>TH</sup>QUARTER

Sales growth acceleration

	Euros (/	Villions)		
	2006 (1)	2005	% Cł	nange
			Current FX	Constant FX
NET SALES	1.089,3	996,3	9,3%	14,0%
EBITDA % sales	115,4 10,6%	102,1 10,2%	13,0%	19,1%
EBIT % sales	49,1 4,5%	43,8 4,4%	12,1%	19,6%
GROUP NET PROFIT % sales	12,5 1,1%	11,8 1,2%	5,9%	15,2%
CAPEX % sales	84,1 7,7%	65,3 6,6%	28,8%	35,0%
FREE CASH FLOW from OPERATIONS % sales	22,4 2,1%	39,4 4,0%	-43,1%	n.a.

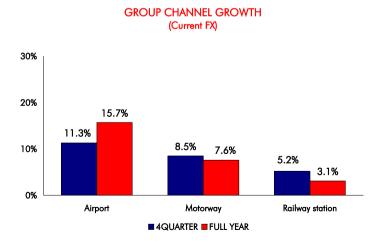
<sup>(1)</sup> Aldeasa S.A. and Steigenberger G.mbH. proportionally (50%) consolidated - CARA ATR and CARESTEL fully consolidated 4Q2006 average FX EUR/USD 1:1.2887; 4Q2005 average FX = EUR/USD 1:1.1886

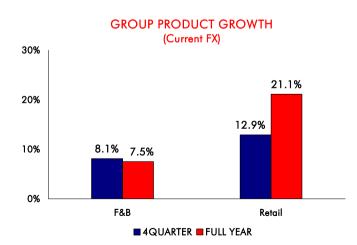


### Autogrill Group FINANCIAL RESULTS – SALES (1)

Double digit growth in Italy and Aldeasa

		4TH QUA	RTER			FULL Y	EAR
	Euros (N	1illions)	Ch	ange	Euros (1	√illions)	Cho
	2006	2005	Current FX	Constant FX	2006	2005	Current FX
North America % on sales	564,3 51,8%	532,8 53,5%	5,9%	12,8%	1.851,9 47,1%	1.738,6 49,3%	6,5%
Europe % on sales	435,8 40,0%	384,1 38,6%	13,5%	13,5%	1.715,7 43,7%	1.553,7 44,0%	10,4%
Aldeasa % on sales	89,2 8,2%	79,4 8,0%	12,3%	12,3%	361,8 9,2%	236,6 6,7%	52,9%
Consolidated	1.089,3	996,3	9,3%	14,0%	3.929,4	3.528,9	11,3%





Change

Constant

FX

7,5%

10,4%

52,9%

11,9%

<sup>(1)</sup> FX EUR/USD: 4Q2006 1.2887 – 2006 1.2555



## Autogrill Group FINANCIAL RESULTS - SALES – North America Sales significantly above traffic

	41	TH QUART	ER		FULL YEAR		
	Dollars	(Millions)		Dollar	Dollars (Millions)		
	2006	2005	Change	2006	2005	Change	
Airport % on sales	574,6 79,5%	498,6 77,8%	15,2%	1.811,3 77,9%	1.667,6 77,1%	8,6%	
Motorways % on sales	130,5 18,1%	124,9 19,5%	4,5%	462,0 19,9%	443,7 20,5%	4,1%	
Other % on sales	17,5 2,4%	17,2 2,7%	1,5%	51,7 2,2%	51,7 2,4%	0,0%	
Consolidated	722,6	640,7	12,8%	2.325,0	2.163,0	7,5%	



CARA ATR sales: \$ 17.9m

■ Airport Traffic \* ■ Airport Sales

Finance and Investor Relations Department

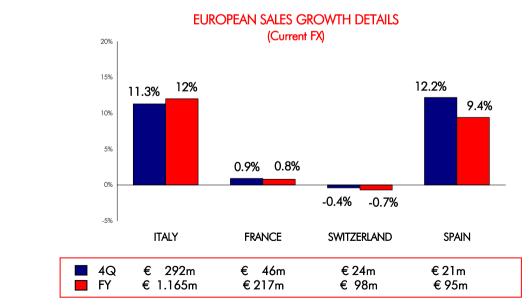
Source: A.T.A. Data adjusted to correspond to AGI period – For further information see please Annex slides



# Autogrill Group FINANCIAL RESULTS - SALES – Europe

Growth driven by both motorways and airport channel

	41	TH QUART	ER		FULL YEAR	
	Euros (1	∕Villions)		Euros (/	Villions)	
	2006	2005	Change	2006	2005	Change
Airport % on sales	38,7 8,9%	24,8 6,5%	56,0%	117,2 6,8%	81,5 5,2%	43,8%
Motorways % on sales	326,5 74,9%	290,4 75,6%	12,4%	1.327,6 77,4%	1.217,7 78,4%	9,0%
Railways Station % on sales	23,0 5,3%	22,0 5,7%	4,5%	90,3 5,3%	87,6 5,6%	3,1%
Other % on sales	47,6 10,9%	46,9 12,2%	1,5%	180,6 10,5%	1 <b>66,9</b> 10,7%	8,2%
Consolidated	435,8	384,1	13,5%	1.715,7	1.553,8	10,4%

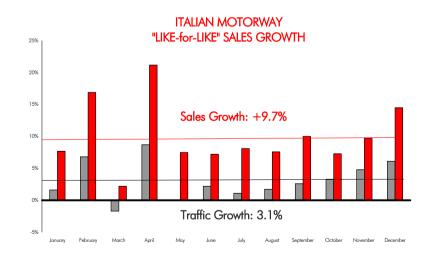


CARESTEL sales: € 18.6: € 12.3m in airport € 6.3m in motorways



# Autogrill Group FINANCIAL RESULTS - SALES – Europe - Italy Positive trend in all channels

	41	TH QUART	ER		FULL YEAR		
	Euros (I	Millions)		Euros	Euros (Millions)		
	2006	2005	Change	2006	2005	Chang	
Airport % on sales	13,1 4,5%	11,5 4,4%	13,9%	55,0 4,7%	44,2 4,2%	24,4%	
Motorways % on sales	235,3 80,5%	208,1 79,2%	13,1%	941,4 80,8%	843,8 81,1%	11,6%	
Railways Station % on sales	4,0 1,4%	3,4 1,3%	17,6%	15,0 1,3%	12,3 1,2%	22,0%	
Other % on sales	40,0 13,7%	39,6 15,1%	1,0%	153,6 13,2%	140,1 13,5%	9,7%	
Consolidated	292,4	262,6	11,3%	1.165,1	1.040,4	12,0%	



■ Motorway traffic ■ Motorway sales



# Autogrill Group FINANCIAL RESULTS - SALES – Aldeasa (1) Strong growth of international sales

	41	TH QUARTER			FULL YEAR	
	Euros (I	∕Villions)		Euros (		
	2006	2005	Change	2006	2005	Change
Airport % on sales	173,0 96,9%	153,2 96,5%	12,8%	700,3 96,8%	623,6 96,4%	12,3%
Spanish airport	136,3	119,2	14,3%	561,5	516,7	8,7%
Non-Spanish airport	36,7	34,0	7,9%	138,8	106,9	29,8%
Other % on sales	5,5 3,1%	5,5 3,5%	0,0%	23,4 3,2%	23,2 3,6%	0,5%
Consolidated	178,5	158,8	12,4%	723,6	646,8	11,9%



# Autogrill Group FINANCIAL RESULTS - EBITDA Ebitda influenced by product mix

		4TH QUA	RTER			FULL	YEAR	
	Euros (N	Aillions)	Cho	ange		Euros (Millions)	Ch	ange
	2006	2005	Current FX	Constant FX	200	06 2005	Current FX	Constant FX
North America % on sales	73,8 13,1%	67,5 12,7%	9,3%	15,2%	257 13,9		6,9%	7,9%
Europe % on sales	39,1 9,0%	33,5 8,7%	16,7%	16,7%	234 13,7		5,4%	5,4%
Aldeasa % on sales	<b>9,2</b> 10,3%	10,3 13,0%	-10,7%	-10,7%	37, 10,3		25,3%	25,3%
Unallocated	(6,6)	(9,2)	-28,3%	-28,3%	(14,	5) (17,0)	-14,7%	-14,7%
Consolidated	115,4 10,6%	102,1 10,2%	13,0%	19,1%	514 13,1		8,2%	8,7%
Unallocated Unallocated income	(6,6) (2,5)	(9,2)			(14,			
Unallocated	(9,1)	(9,2)	-1,5%	n.a.	(26,	2) (24,3)	8,0%	n.a.
EBITDA EX UNALLOCATED INCOME	113,0 10,4%	102,1 10,2%	10,7%	6,5%	502 12,8		7,3%	6,2%



Autogrill Group FINANCIAL RESULTS – CAPEX Capex to € 213.9m, 5.4% on net sales

- North America
  - airport channel: activities on new locations
    (e.g. Oakland and Spokane) and renewed ones
    (e.g. Minneapolis St. Paul and Seattle)
  - motorway channel: start of refurbishments on Maine Turnpike, N.Y. Thruway and Pennsylvania
- Italy
  - continuing refurbishment on the Italian motorways network: 18 in 2006
  - in the airport channel, opening of Bari and Florence locations and significant up-grading in Milan and Turin airports
  - 9 new location in the "shopping malls" and "fair&exhibition" channels
- In the 2 most important Group areas, IT project were launched in order to improve point of sales efficiency



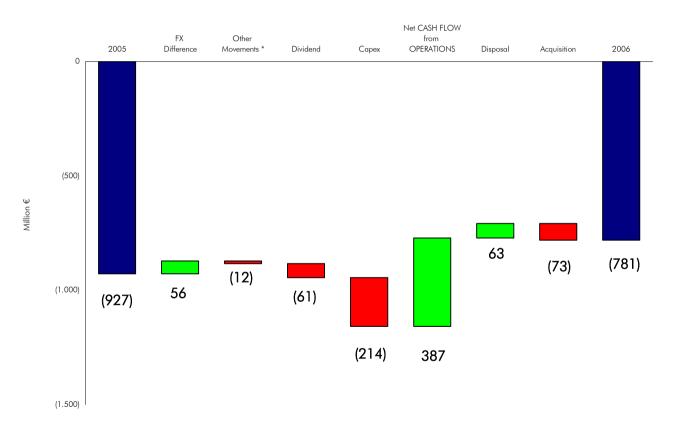
Group location in the new site of Milan Trade Fair

For further details please see Annex slides



# Autogrill Group FINANCIAL RESULTS – NET DEBT

Strong reduction of Net Debt despite Capex and Acquisitions

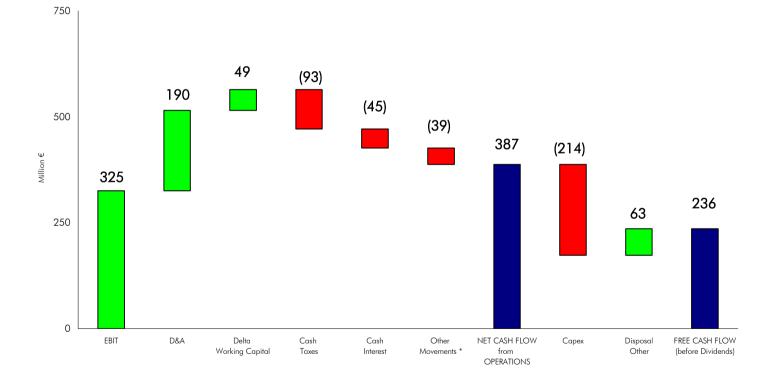


#### 2006 NET DEBT EVOLUTION

\* Mainly dividends paid to minorities

FX EUR/USD 1.3170 For further details please see Annex slides





#### 2006 F.C.F. EVOLUTION

\* (Gain)/losses on disposal of fixed assets + Net change in non-current asset



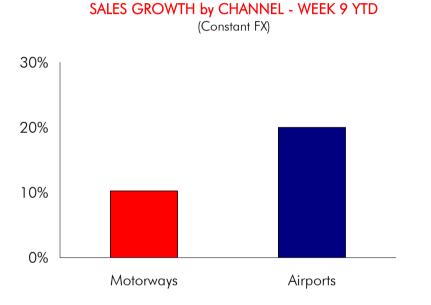
Autogrill Group OUTLOOK





## Autogrill Group OUTLOOK – CURRENT TRADING Promising start of the year

- As of week of 9 <sup>(1)</sup>, year-to-date, Group sales <sup>(2)</sup> are up by 9.0% and by 13.6% on a current and constant FX basis respectively <sup>(3)</sup>
- North America
  - airport traffic recovery was confirmed by January data (A.T.A.: departure +1.3%, enplanements + 1.5%)
  - Group took advantage of low seasonality to work on rebuilding existing plazas on Maine Turnpike.
- In Italy, retail products are enhancing sales growth
- Aldeasa positive trend continued



4 March
 Sales to end consumer – Preliminary data
 EUR/USD 1:1.30



Autogrill Group ANNEX





Autogrill Group ANNEX Definitions

EBITDA	Earnings before Depreciation and Amortisation, Net Financial Income (Expense) and Income Taxes
EBIT	Earnings before Net Financial Income (Expense) and Income Taxes
STORE CASH FLOW	Ebitda plus General and Administrative Expenses
NET CASH FLOW from OPERATIONS	Net Profit before Taxes and Interests plus Depreciation&Amortisation less Gain on Asset Disposal plus Change in Working Capital plus Change in Non-Current Asset less Interest and Taxes paid
CAPEX	Capital Expenditure excluding Investments in Financial Fixed Assets and Equity Investments
FREE CASH FLOW	Cash Flow from Operations less Capex, plus Divesture
NET PROFIT	Income after Tax and Minorities Interest Expenses
NET INVESTED CAPITAL	Non-Current Assets (excluding Financial Assets) plus Current Assets less Current Liabilities less Termination Benefit Provisions and Other Non-Current Liabilities
ROI	Ebita on Net Invested Capital (without Financial Assets)
Constant Exchange Rate	Application of current exchange rates to previous years' figures



- Condensed Consolidated Profit & Loss
  - 2006 Geographical Performance Details
    - Group Ebitda Margin Bridge
    - U.S. Airport Traffic and Sales Evolution
    - Italian Sales Breakdown by Product
    - Aldeasa FY Ebitda margin bridge
  - 4Q2006 Geographical Performance Details
    - Group Ebitda margin bridge
- Condensed Consolidated Balance Sheet
  - Interest & Leverage Ratios
  - Group Hedging Policy
  - 4Q2006 Net Debt Evolution





- Condensed Consolidated Cash Flow Statements
- Capex
- Breakdown by Channel and Project
- Historical Evolution
- Contract Awards





### Autogrill Group

ANNEX

### Condensed Consolidated Profit & Loss – 2006

	2224		0005		CH	ANGE
Million €	2006	Incidence	2005	Incidence	Current FX	Constant FX
Net Sales	3.929,4	100,0%	3.528,9	100,0%	11,3%	11,9%
Other Operating Revenues	104,4	2,7%	88,8	2,5%	17,6%	17,7%
TOTAL REVENUES	4.033,8	102,7%	3.617,7	102,5%	11,5%	12,0%
Cost of raw material and subsidiary material and goods	(1.376,8)	35,0%	(1.203,2)	34,1%	14,4%	14,9%
Staff costs	(1.106,4)	28,2%	(1.017,0)	28,8%	8,8%	9,4%
Cost of rents, concessions and royalties on use of trademarks	(588,8)	15,0%	(514,4)	14,6%	14,5%	15,1%
Other Operating Expenses	(447,7)	11,4%	(407,8)	11,6%	9,8%	10,3%
EBITDA	514,1	13,1%	475,3	13,5%	8,2%	8,7%
Depreciation	(189,5)	4,8%	(180,4)	5,1%	5,0%	5,6%
EBIT	324,6	8,3%	294,9	8,4%	10,1%	10,6%
Financial proceeds (charges)	(48,3)	1,2%	(46,2)	1,3%	4,5%	5,3%
Value adjustment of financial assets	1,2	0,0%	1,3	0,0%	-7,7%	-7,2%
PROFIT BEFORE TAX	277,5	7,1%	250,0	7,1%	11,0%	11,5%
Income Tax	(114,2)	2,9%	(110,5)	3,1%	3,3%	3,7%
NET PROFIT	163,3	4,2%	139,5	4,0%	17,1%	17,6%
- Group Interest	152,5	3,9%	130,1	3,7%	17,2%	17,8%
- Minority Interest	10,8	0,3%	9,4	0,3%	14,9%	15,7%



### Autogrill Group

ANNEX

### Condensed Consolidated Profit & Loss – 4Q2006

	<b></b>		0005		CH	ANGE
Aillion €	2006	Incidence	2005	Incidence	Current FX	Constant FX
Net Sales	1.089,3	100%	996,3	100,0%	9,3%	14,0%
Other Operating Revenues	27,0	2,5%	22,6	2,3%	19,7%	19,5%
TOTAL REVENUES	1.116,3	102,5%	1.018,9	102,3%	9,6%	14,2%
Cost of raw material and subsidiary material and goods	(380,6)	34,9%	(344,8)	34,6%	10,4%	14,2%
Staff costs	(317,8)	29,2%	(297,9)	29,9%	6,7%	11,6%
Cost of rents, concessions and royalties on use of trademarks	(167,6)	15,4%	(151,3)	15,2%	10,8%	16,0%
Other Operating Expenses	(134,9)	12,4%	(122,8)	12,3%	9,9%	14,1%
BITDA	115,4	10,6%	102,1	13,0%	13,0%	19,1%
Depreciation	(66,3)	6,1%	(58,3)	5,9%	13,7%	18,7%
EBIT	49,1	4,5%	43,8	4,4%	12,1%	19,6%
Financial proceeds (charges)	(12,3)	1,1%	(13,5)	1,4%	-8,9%	-1,9%
Value adjustment of financial assets	0,7	0,1%	0,2	0,0%	n.s.	n.s.
PROFIT BEFORE TAX	37,5	3,4%	30,5	3,1%	23,0%	30,7%
Income Tax	(23,2)	2,1%	(16,7)	1,7%	38,9%	45,3%
NET PROFIT	14,3	1,3%	13,8	1,4%	3,6%	12,6%
- Group Interest	12,5	1,1%	11,8	1,2%	5,9%	15,2%
- Minority Interest	1,8	0,1%	2,0	0,2%	-10,0%	-2,6%



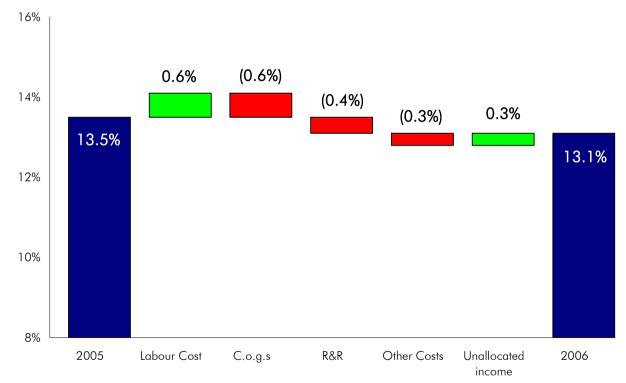
#### • 2006

	N ORTH AMERICA					EUROPE			ALDEASA			GROUP			
Million €			Cha	nge			Ch	ange			Change			Ch	iange
	2006	2005	Total	Constant FX	2006	2005	Total	Constant FX	2006	2005	Total	2006	2005	Total	Constant FX
Net Sales	1.851,9	1.738, <b>6</b>	6,5%	7, <b>5</b> %	1.715,7	1.553,7	10,4%	10,4%	361,8	236,6	52,9%	3.929,4	3.528,9	11,3%	11, <b>9</b> %
Ebitda	257,0	240,3	6,9%	7, <b>9</b> %	234,6	222,3	5,4%	5,4%	37,2	29,7	25,3%	514,1	475,3	8,2%	8,7%
% on Net Sales	13,9%	13,8%			13,7%	14,3%			10,3%	12,5%		13,1%	13,5%		
Depreciation	95,2	96,7	-1,6%	-0,6%	86,5	75,5	14, <b>6</b> %	14,6%	7,6	4,4	72,7%	189,5	180,4	5,0%	5,6%
Capex	94,5	105,3	-10,2%	0,2%	105,1	86,6	21,4%	21,4%	14,2	3,1	359,0%	213,9	195,0	9,7%	16,2%

	ITALY		FRANCE SWITZEI				SWITZER	RLAND		
Million €			Change			Change			Cho	inge
	2006	2005		2006	2005		2006	2005	Total	Constant FX
Net Sales	1165,1	1040,4	12,0%	216,5	214,8	0,8%	98,1	98,8	-0,7%	0,9%
Ebitda	178,5	164,9	8,2%	23,8	25,2	-5,6%	12,4	10,6	17,0%	18,8%
% on Net Sales	15,3%	15,8%		11,0%	11,7%		12,6%	10,7%		
Depreciation	43,9	38,4	14,3%	18,6	16,8	10,7%	6,0	6,1	-1,6%	-0,1%
Capex	61,5	58,2	5,7%	13,8	11,8	16,9%	2,4	4,4	-45,5%	-43,6%

		SPAIN		OTHER COUNTRIES				TOTAL EUROPE			
Million € <b>20</b>			Change		2005	Che	ange			Change	
	2006	2005	Total	2006 2		Total	Constant FX	2006	2005	Total	Constant FX
Net Sales	95,2	87	9,4%	141,1	113	24,9%	24, <b>9</b> %	1715,7	1553,7	10,4%	10,4%
Ebitda	10,7	9,5	12,6%	9,0	12,5	-28,0%	-28,0%	234,6	222,3	5,4%	5,4%
% on Net Sales	11,2%	10,9%		6,4%	11,1%			13,7%	14,3%		
Depreciation	7,4	6,9	7,2%	10,5	7,3	43,8%	43,8%	86,5	75,5	14,6%	14, <b>6</b> %
Capex	9,5	7,9	20,3%	17,9	4,3	316,3%	316,3%	105,1	86,6	21,4%	21,4%

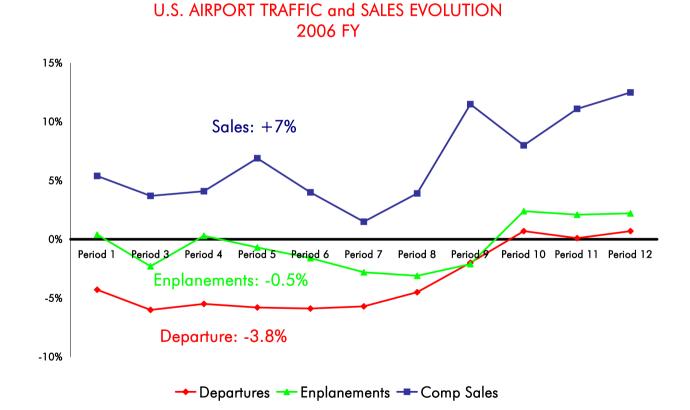




#### FY EBITDA Margin Bridge \*



• U.S. airport traffic and sales evolution





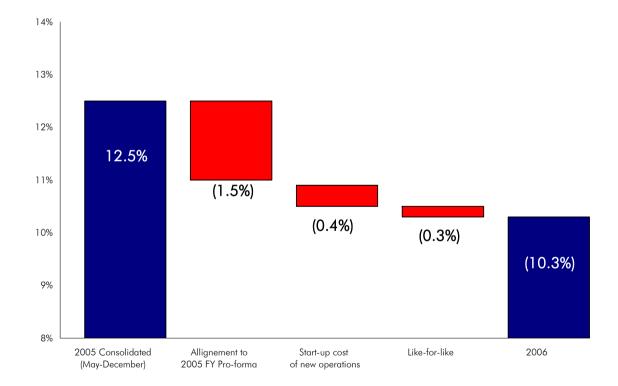
### • Italy, sales breakdown by product

	4Q200	6	4Q20	05	Growth
_	Total Amount	% on Net Sales	Total Amount	% on Net Sales	
F&B	152,9	52,3%	143,8	54,8%	6,3%
Retail	128,6	44,0%	108,2	41,2%	18,9%
Market	48,1		45,0		6,8%
Ancillary	80,5		63,2		27,6%
Other	10,9	3,7%	10,5	4,0%	3,1%
-	292,4	100,0%	262,5	100,0%	11,3%

	2006		200	2006			
_	Total Amount	% on Net Sales	Total Amount	% on Net Sales			
F&B	660,0	56,7%	611,7	58,8%	7,9%		
Retail	463,0	39,7%	392,6	37,7%	17,9%		
Market	189,6		177,5		6,7%		
Ancillary	273,4		215,1		27,2%		
Other	42,1	3,6%	36,1	3,5%	16,4%		
-	1.165,1	100,0%	1.040,4	100,0%	12,0%		



ALDEASA 2006 EBITDA Margin Bridge \*





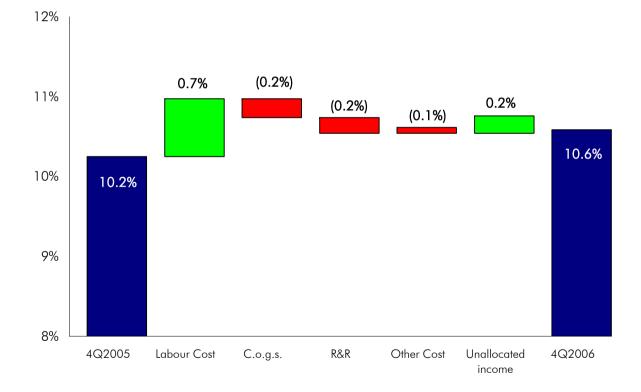
#### • 4Q2006

	N ORTH AMERICA					EUROP	ROPE ALDEASA				GROUP				
Million €			Change				Ch	ange		Change					ange
	4Q2006	4Q2005	Total	Constant FX	4Q2006	4Q2005	Total	Constant FX	4Q2006	4Q2005	Total	2006	2005	Total	Constant FX
Net Sales	564,3	532,8	5,9%	18,2%	435,8	384,1	13,5%	13,5%	89,2	79,4	12,3%	1.089,3	996,3	9,3%	14,0%
Ebitda	73,8	67,5	9,3%	15,2%	39,1	33,5	16,7%	16,7%	9,2	10,3	-10,7%	115,4	102,1	13,0%	19,1%
% on Net Sales	13,1%	12,7%			9,0%	8,7%			10,3%	13,0%		10,6%	10,2%		
Depreciation	31,0	31,4	-1,3%	3,1%	32,8	22,7	44,5%	44,5%	2,4	1,8	33,3%	66,3	58,3	13,7%	18,7%
Capex	36,2	28,3	27,9%	60,6%	45,9	35,4	29,7%	29,7%	2,1	1,6	31,3%	84,2	65,3	28, <b>9</b> %	35,0%

		ITALY			FRANCE		SWITZERLAND				
Million €			Change			Change			Change		
	4Q2006	4Q2005		4Q2006	4Q2005		4Q2006	4Q2005	Total	Constant FX	
Net Sales	292,4	262,6	11,3%	46,1	45,7	0,9%	24,4	24,5	-0,4%	-0,4%	
Ebitda	35,6	28,4	25,4%	0,4	0,7	-42, <b>9</b> %	3,7	3,0	23,3%	23,3%	
% on Net Sales	12,2%	10,8%		0,9%	1,5%		15,3%	12,2%			
Depreciation	17,4	11,3	54,0%	6,0	4,6	30,4%	1,6	1,6	0,0%	0,0%	
Capex	28,8	25,0	15,2%	5,3	4,6	15,2%	1,2	0,6	100,0%	100,0%	

		SPAIN		C	OTHER COUNTRIES				TOTAL EUROPE			
Million €			Change			Cha	nge			Change		
	2006	2005	Total	2006	2005	Total	Constant FX	2006	2005	Total	Constant FX	
Net Sales	21,2	18,9	12,2%	51,7	32,4	59,6%	59,6%	435,8	384,1	13,5%	13,5%	
Ebitda	0,4	-1,1	-136,4%	-1,1	2,6	-142,3%	-142,3%	39,1	33,5	16,7%	16,7%	
% on Net Sales	1,7%	-5,8%		-2,1%	8,0%			9,0%	8,7%			
Depreciation	2,8	3,1	-9,7%	5,0	2,1	138,1%	138,1%	32,8	22,7	44,5%	44,5%	
Capex	3,9	3,3	18,2%	6,7	1,9	252,6%	252,6%	45,9	35,4	29,7%	29,7%	





#### 4 Quarter - Group EBITDA Margin Bridge \*

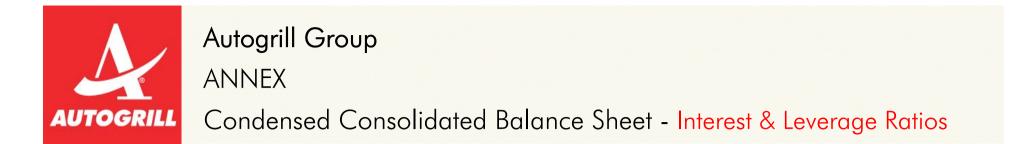


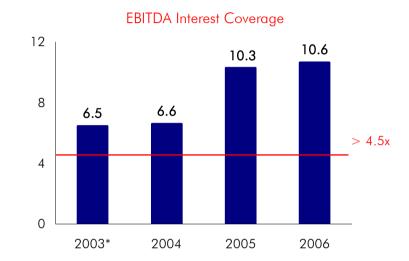
## Autogrill Group

ANNEX

### Condensed Consolidated Balance Sheet

Million €	2006	2005	CH	IANGE
Million e	2006	2005	Total	Constant FX
Intangible fixed assets	1.121,5	1.136,9	(15,4)	38,3
Property, Plant and equipment	768,4	795,5	(27,1)	32,8
Financial fixed assets	32,2	22,9	9,3	10,3
A) Fixed Assets	1.922,1	1.955,2	(33,1)	81,4
Inventories	137,6	133,0	4,6	8,6
Trade receivables	60,1	51,8	8,3	8,8
Other assets	124,3	146,4	(34,1)	(26,2)
Trade payables	(465,5)	437,3	(32,2)	(50,0)
Other current liabilities	(289,1)	257,1	(32,0)	(34,8)
B) Net Working Capital	(448,6)	(363,2)	(85,4)	(93,6)
C) Capital Invested, less current liabilities	1.473,5	1.592,0	(118,5)	(12,2)
D) Other Non Current Operating Assets and Liabilities	(156,5)	(181,9)	25,5	2,6
E) Asssets held for sale	21,4	0,0	21,4	21,4
F) Net Capital Invested	1.338,4	1.410,1	(71,7)	11,7
Group's net equity	524,5	451,8	72,7	97,7
Minority interests	33,5	30,8	2,7	4,6
G) Shareholders' Equity	557,9	482,6	75,3	102,3
H) Convertible Bonds	39,4	38,7	0,7	0,7
Non current financial debts	772,6	1.002,4	(229,8)	(171,3)
Non current financial credits	(9,0)	(130,5)	121,5	121,5
I) Non Current Net Debt	763,6	871,8	(108,3)	(49,7)
Current borrowings	214,3	176,7	37,6	43,7
Cash and current financial receivables	(236,8)	(159,8)	(77,0)	(85,2)
L) Current Net Debt	(22,5)	16,9	(39,4)	(41,5)
Net Financial Debt (H+I+L)	780,5	927,5	(147,0)	(90,0)
M) Total as in E)	1.338,4	1.410,1	(71,7)	11,7

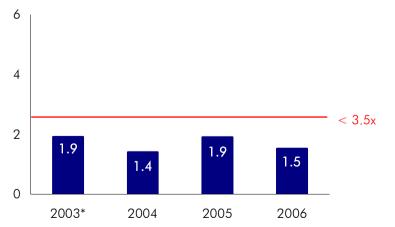




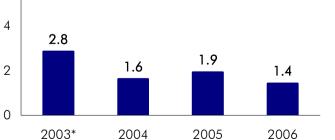
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Finance and Investor Relations Department

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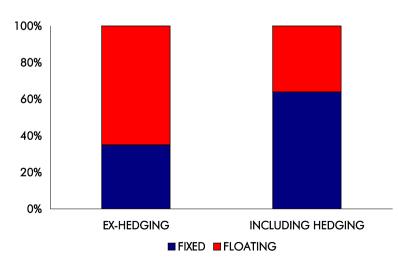


### Autogrill Group

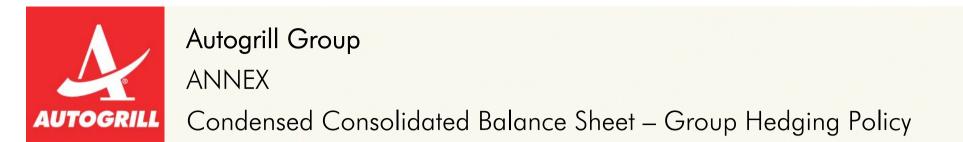
ANNEX

Condensed Consolidated Balance Sheet – Group Hedging Policy

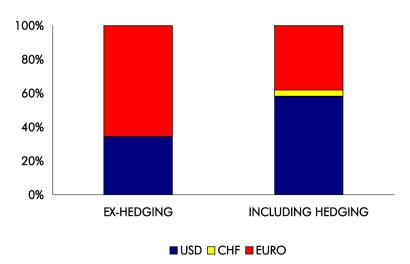
- Interest Rate Hedging policy:
  - Group has a dual objective of minimising net interest expense while limiting the P&L volatility due to interest rate fluctuations
  - this translates in a minimum 50% fixed rate debt which can be increased according to expectations
- Before hedging, the company has approximately 35% of debt in fixed rate form, after hedging the company has around 65% of fixed rate debt



GROUP GROSS DEBT BREAKDOWN by COUPON (FX EUR/USD 31.12.2006)



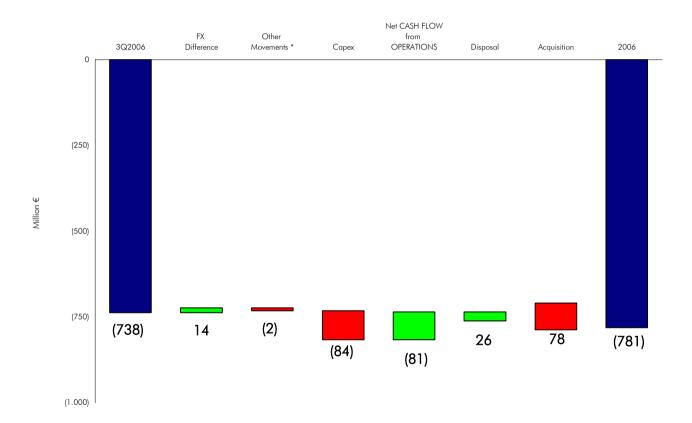
- Foreign Currency Hedging Policy:
  - matching assets and liabilities in curriencies different from the Euro, thus minimising the FX translation risk
- Before hedging, approximately 35% of the debt is denominated in USD, after hedging around 60% of the debt is denominated in USD



#### GROUP GROSS DEBT BREAKDOWN by CURRENCY (FX EUR/USD 31.12.2006)



#### 4Q2006 NET DEBT EVOLUTION





### Autogrill Group

ANNEX

### Condensed Consolidated Cash Flow Statements

Million €	2006	2006
CASH AND OTHER LIQUID ASSETS - Opening balance	75,7	235,4
Profit before tax and net financial cost for the year (including minorites)	325,6	296,2
Depreciation and losses on fixed assets net of revaluation	189,5	180,4
Value adjustments and (gains)/losses on disposal of financial assets	(1,2)	(1,3)
(Gains)/losses on disposal of fixed assets	(12,7)	(2,0)
Change in working capital <sup>(1)</sup>	49,2	26,3
Net change in non-current non-financial assets and liabilities	(25,1)	(14,8)
Cash Flow from Operations	525,3	484,8
Taxes paid	(92,9)	(54,5)
Interest paid	(45,0)	(46,5)
Net Cash Flow from Operations	387,4	383,8
Expenditure on tangible and intangible assets	(213,9)	(195,0)
Proceeds from disposal of fixed assets	62,7	11,3
Acquisition of consolidated subsidiaries <sup>(2)</sup>	(63,6)	(359,4)
Net change in investments	(9,1)	0,4
Cash Flow from Investment Activities	(223,9)	(542,7)
Issuance of medium-long term debt	132,6	366,3
Repayment of medium-long term debt	(226,0)	-
Repayment of short term debt (net of short-term issuance)	(24,7)	(140,2)
Dividend payment	(61,1)	(50,9)
Other financing activities <sup>(3)</sup>	125,7	(198,0)
Cash Flow from Financing Activities	53,5	(22,7)
CASH FLOW FOR THE PERIOD	110,0	(181,6)
FOREX movement on current borrowings	(4,1)	21,9
CASH AND OTHER LIQUID ASSETS - Period end	181,6	75,7

 $^{\left( 1\right) }$  includes the effect of conversion differences on income

<sup>(2)</sup> includes 40,2 m€ for the ATR asset deal

<sup>(3)</sup> the main item is the repaiment of the loan granted to Aldeasa in 2005; it also includes the payment of dividend to minorities



# Autogrill Group

ANNEX

### Capex – Breakdown by Channel and Project – 2006 and 4Q2006

Million €	20	06	2005		
Development	161,8	75,6%	160,4	82,3%	
Maintenance	34,6	16,2%	25,0	12,8%	
Other	17,5	8,2%	9,6	4,9%	
Total	213,9	100,0%	195,0	100,0%	

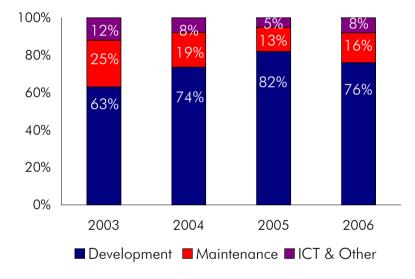
	20	)06	2005		
Motorway	69,5	32,5%	57,9	29,7%	
Airport	90,2	42,2%	98,0	50,3%	
Railway station	3,0	1,4%	2,8	1,4%	
Non-Concession	24,5	11,5%	23,8	12,2%	
Not Allocable	26,7	12,5%	12,5	6,4%	
Total	213,9	100,0%	195,0	100,0%	

Million €	4Q20	06	4Q2005		
Development	63,7	75,6%	47,8	73,2%	
Maintenance	12,5	14,9%	11,4	17,5%	
Other	7,9	9,4%	6,1	9,3%	
Total	84,2	100,0%	65,3	100,0%	

	4Q	2006	4Q2005		
Motorway	26,3	31,2%	24,3	37,2%	
Airport	32,3	38,4%	24,1	36,9%	
Railway station	3,5	4,2%	1,8	2,8%	
Non-Concession	10,9	12,9%	7,0	10,7%	
Not Allocable	11,2	13,3%	8,1	12,4%	
Total	84,2	100,0%	65,3	100,0%	

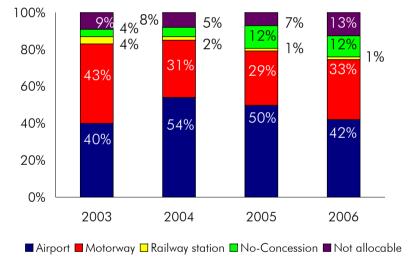


## Autogrill Group ANNEX Capex – Historical Evolution



#### CAPEX BREAKDOWN by SCOPE

#### CAPEX BREAKDOWN by CHANNEL





Autogrill Group ANNEX AUTOGRILL Contract Awards

#### • 2006

COUNTRY	DATE	EVENTS	CHANNEL	ACTIVITY	CONCESSION LENGTH	TOTAL FORCASTED SALES (ML € for EU - ML \$ for N.A. and ASIA)
NORTH AMERICA	January	New contract	Airports - Spokane	F&B	12	100
MERIOA	March	Renewal	Motorways - Maine	F&B - Retail	30	1000
	May	Renewal	Airports - Salt Lake City	F&B	5	230
			Airports - Dallas	F&B - Retail	5	57
			Airports - Wichita	F&B - Retail	4	13
	July	New contract	Airports - Oakland	F&B - Retail	12	675
		Renewal	Motorways - Pennsylvania	F&B - Retail	30	3500
	August	New contract	Airports - Nashville	F&B	13	180
		New contract	Airports - Miami	Retail	8	95
	September	Renewal	Airports - Ft. Myers	F&B	11	345
	December	New contract	Airports - El Paso	F&B	11	105
EUROPE	March	New contract	Airports - Florence and Catania	F&B	5	50
	June	New contract	Airports - Copenhagen	F&B	7	50
	•	New contract	Fairs & exhibitions - Madrid	F&B	10	160
	July	New contract	Fairs & exhibitions - Rome	F&B	9	30
	August	New contract	Airports - Bari and Brindisi	F&B - Retail	4-5	15
	September	Renewal	Airports - Milan Malpensa	F&B	7	77
ASIA	December	New contract	Airports - Bangalore	F&B	7	56

#### • 2007

COUNTRY	DATE	EVENTS	CHANNEL	ACTIVITY	CONCESSION LENGTH	TOTAL FORCASTED SALES (ML € for EU - ML \$ for N.A. and ASIA)
NORTH AMERICA	January " February March	Renewal Renewal New Contract New Contract Renewal New Contract	Airports - Honolulu Airports - Port Columbus Airports - Portland Airports - Atlanta Airports - Jacksonville Airports - Providence	F&B F&B F&B TR&DF F&B F&B	7 11 10 7 15 13	300 120 45 260 240 190
ASIA		New Contract	Airports - Mumbai	TR&DF	3	300