



Autogrill Group

1Q2005
FINANCIAL
RESULTS

Milan, 12 May 2005



Autogrill Group

Forward Looking Statements

This presentation is of a purely informative nature and does not constitute an offer to sell, exchange or buy securities issued by Autogrill

It contains forward-looking data and, as such, is subject to risks and uncertainties which could cause actual results, performance or events to differ materially from those expressed or implied in such statements

Some of these risks and uncertainties include, among others, on-going competitive pressures in the sectors in which Autogrill Group operates, spending trends, economic, political, regulatory and trade conditions in the markets where the Group is present or in the countries where the Group's services and products are sold

The risks and uncertainties that could affect these forward-looking statements are difficult to predict



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1Q2005 Financial Results

- 1Q2005 Financial Results
- Outlook
- Annex





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1Q2005 Financial Results





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1Q2005 Financial Results

Main Comments

- Due to strong growth in North America, **Net Sales** totalled €677m, up by 4.5% on a constant F/X basis
- **Ebitda** grew by 3.3%, on constant F/X basis, to €64m or 6.4% of sales
 - improvement of labour and benefits from restructuring allowed Group to minimise impact on margin of location closures in Europe and ongoing product cost challenges in North America
- **Cash Flow from Operating Activities** improved by €13.1m
- **Capital Expenditure** were €32m, up by 4.4% on a constant F/X basis
 - about 70% of the amount was dedicated to development activities in North America
- **Net Debt** decreased to €704.8m, down by 16.8% on a constant F/X basis

	1ST QUARTER			
	Euros (Millions)		% Change	
	2005	2004	Current F/X	Constant F/X ⁽¹⁾
Net Sales	677,0	663,0	2,1%	4,5%
EBITDA	64,0	63,7	0,4%	3,3%
% sales	9,4%	9,6%		
EBIT	27,1	26,8	1,1%	4,5%
% sales	4,0%	4,0%		
Net Profit	6,7	3,0	n.s.	n.s.
% sales	1,0%	0,5%		
Cash Flow from Operations	-28,6	-41,4	30,9%	n.a.
% sales	-4,2%	-6,2%		
Capex	32,0	32,0	0,2%	4,4%
% sales	4,7%	4,8%		
Free Cash Flow from Operations	-60,6	-73,4	17,4%	n.a.
% sales	-9,0%	-11,1%		

(1) 1Q2005 average exchange rate = EUR/USD 1:1.3113; 1Q2004 average exchange rate = EUR/USD 1:1.2497

1Q2005 year-end exchange rate = EUR/USD 1:1.2964; 1Q2004 year-end exchange rate = EUR/USD 1:1.2224



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1Q2005 Financial Results

Group Financial Highlights – Effect of First Time Adoption of IAS/IFRS

Major differences with previously used Italian Accounting Principles

Consolidated Financial Statements prepared under IAS/IFRS do not differ from consolidated Financial Statements prepared under Italian generally accepted accounting principles, with the exception of the following:

1. Goodwill: Goodwill is no longer amortized, but subject to annual test for impairment
2. Financial Instruments: Financial Instruments utilized to manage the interest rate risk and exchange rate risk are recognized in the Balance Sheet at 'fair value', even when designated as hedging instruments
3. Net present value of Long term liabilities: represents the effect of the financial component included in long term liabilities
4. Intangible Assets: "Lease-hold improvements" are classified within "Tangible Assets" under IAS/IFRS framework. They were classified as "Intangible Assets" in accordance to Italian generally accepted accounting principles. Moreover, transaction costs have been directly attributed to the relevant borrowings to determine the applicable effective interest rate required for measurement at "amortized cost"

For further details please see Annex slides

	1ST QUARTER			
	Euros (Millions)		% Change	
	2005	2004	Current F/X	Constant F/X ⁽¹⁾
North America (AGI)	345,4	330,5	4,5%	9,6%
% sales	51,0%	49,8%		
Italy	223,8	227,6	-1,7%	n.a.
% sales	33,1%	34,3%		
Rest of Europe	107,8	105,1	2,6%	2,2%
% sales	15,9%	15,9%		
Other	0,0	(0,2)	n.a.	n.a.
% sales	0,0%	0,0%		
Consolidated	677,0	663,0	2,1%	4,5%

(1) 1Q2005 average exchange rate = EUR/USD 1:1.3113; 1Q2004 average exchange rate = EUR/USD 1:1.2497
 1Q2005 year-end exchange rate = EUR/USD 1:1.2964; 1Q2004 year-end exchange rate = EUR/USD 1:1.2224



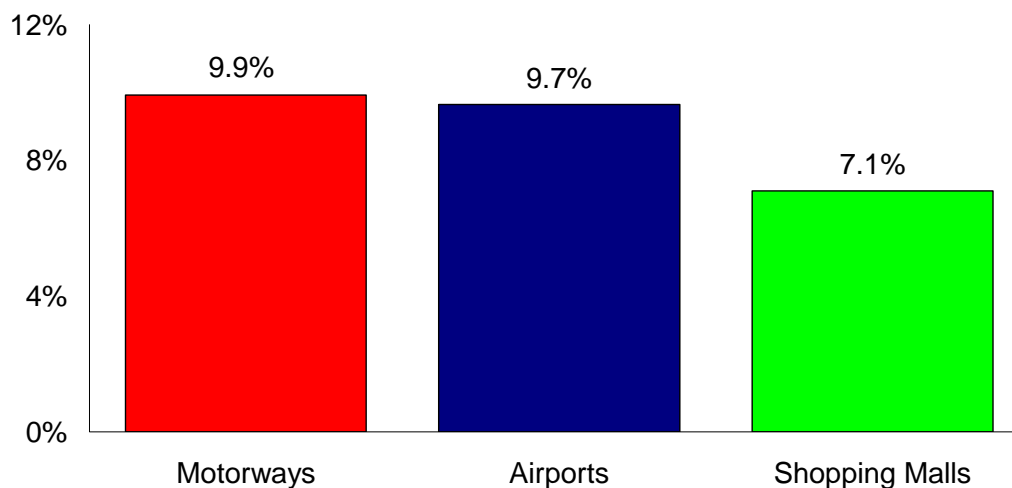
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1Q2005 Financial Results

Sales Breakdown – by Region – North America

1QUARTER	2005	2004	Change
<i>Euros in Millions</i>			
Motorways	59,9	57,2	4,8%
Airports	277,3	265,3	4,5%
Shopping Malls	8,2	8,0	2,1%
Consolidated	345,4	330,5	4,5%
<i>U.S. Dollars in Millions</i>			
Motorways	78,6	71,5	9,9%
Airports	363,6	331,6	9,7%
Shopping Malls	10,8	10,1	7,1%
Consolidated	452,9	413,1	9,6%

1Q2005 N.A. Channel Growth



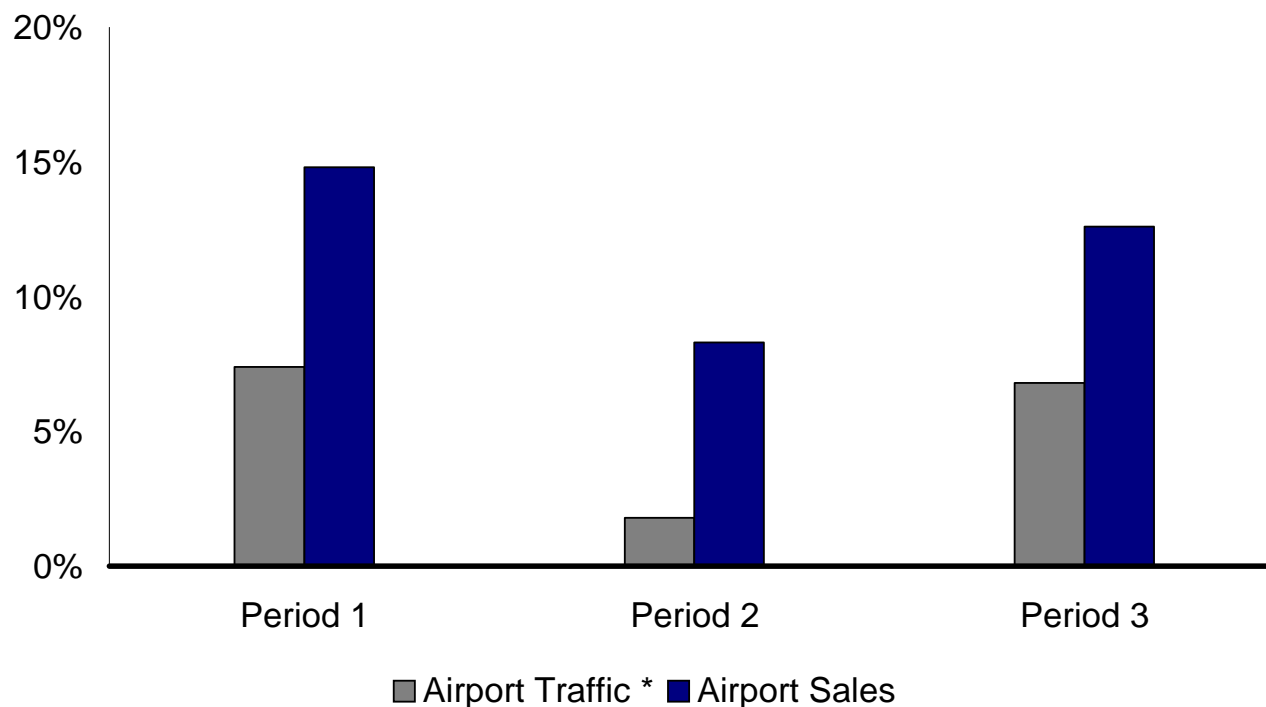


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Sales Breakdown – by Region – North America

1Q2005 N.A. Airport Comparable Growth



* Source: A.T.A. Data adjusted to correspond to AGI period ends



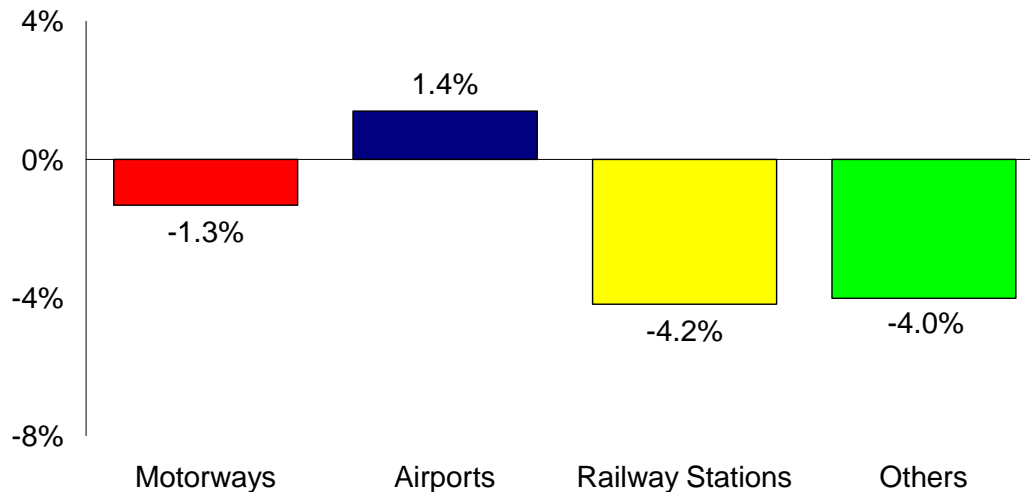
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1Q2005 Financial Results

Sales Breakdown – by Region – Italy

1QUARTER	2005	2004	Change
<i>Euros in Millions</i>			
Motorways	178,5	180,9	-1,3%
Airports	9,0	8,9	1,4%
Railway Stations	2,9	3,0	-4,2%
Others	33,4	34,8	-4,0%
Consolidated	223,8	227,6	-1,7%

1Q2005 Italy Channel Growth



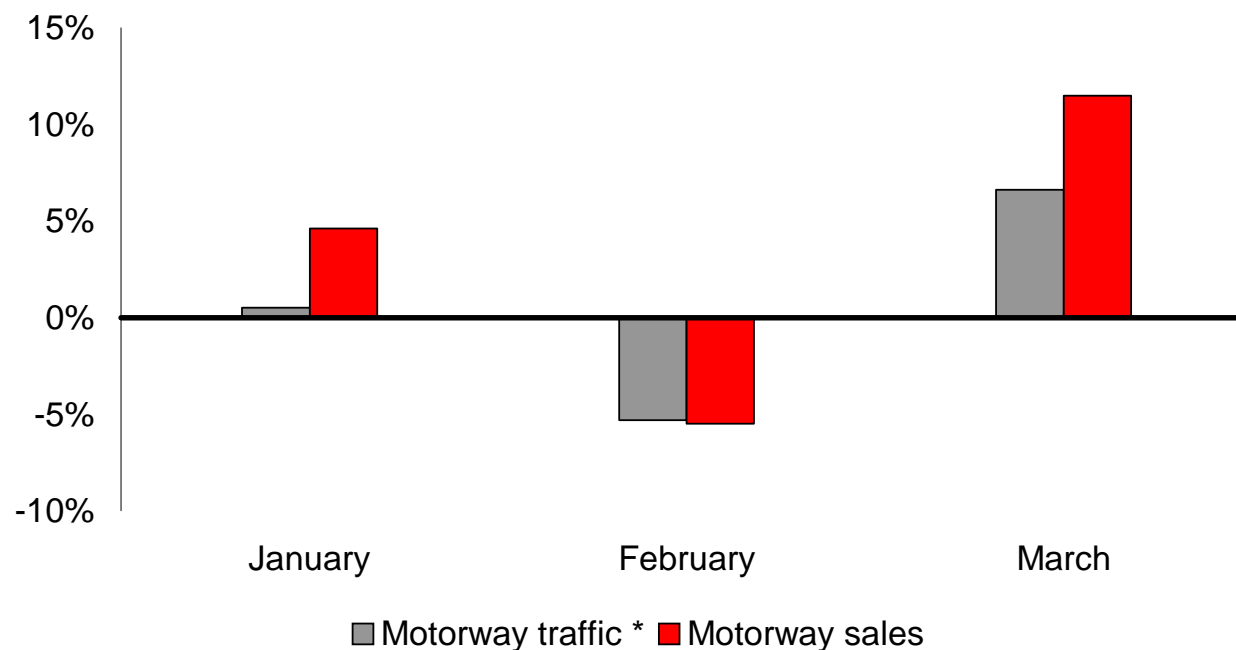


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Sales Breakdown – by Region – Italy

Italian Motorway "Same-Perimeters" Sales Growth



* Source: January AISCAT – February and March Autogrill Estimates



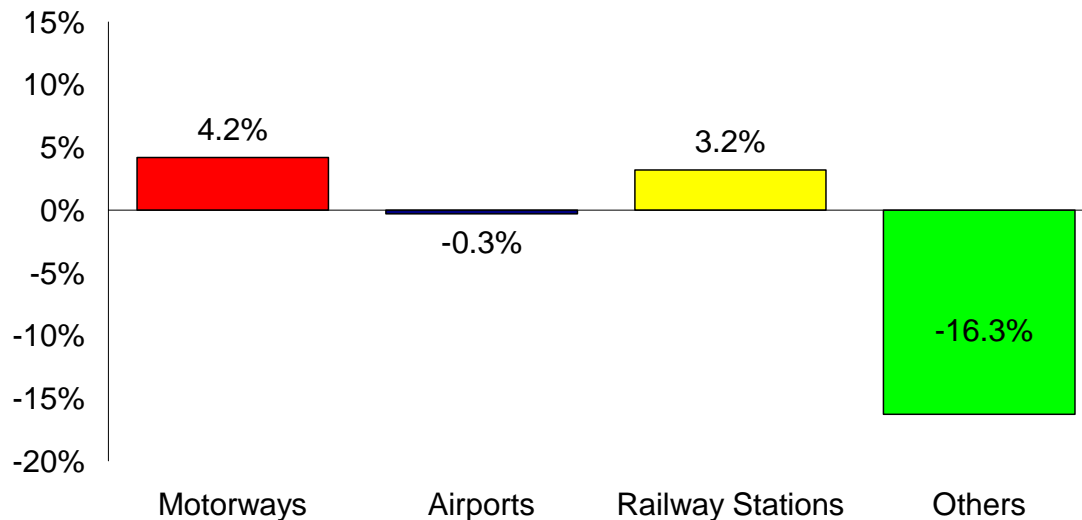
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Sales Breakdown – by Region – “Rest of Europe”

1QUARTER	2005	2004	Change	
			Current F/X	Constant F/X
<i>Euros in Millions</i>				
Motorways	75,8	72,5	4,5%	4,2%
Airports	7,1	7,0	0,9%	-0,3%
Railway Stations	18,3	17,7	3,4%	3,2%
Others	6,6	7,9	-15,4%	-16,3%
Consolidated	107,8	105,1	2,6%	2,2%

1Q2005 "Rest of Europe" Channel Growth (Constant F/X)



	1ST QUARTER			
	Euros (Millions)		% Change	
	2005	2004	Current F/X	Constant F/X ⁽¹⁾
North America (AGI)	36,8	38,0	-3,0%	1,8%
% sales	10,7%	11,5%		
Italy	27,4	27,2	0,7%	n.a
% sales	12,2%	11,9%		
Rest of Europe	4,2	3,1	35,5%	37,0%
% sales	3,9%	2,9%		
Other	(4,4)	(4,5)		n.a
Consolidated	64,0	63,7	0,4%	3,3%
% sales	9,4%	9,6%		

(1) 1Q2005 average exchange rate = EUR/USD 1:1.3113; 1Q2004 average exchange rate = EUR/USD 1:1.2497
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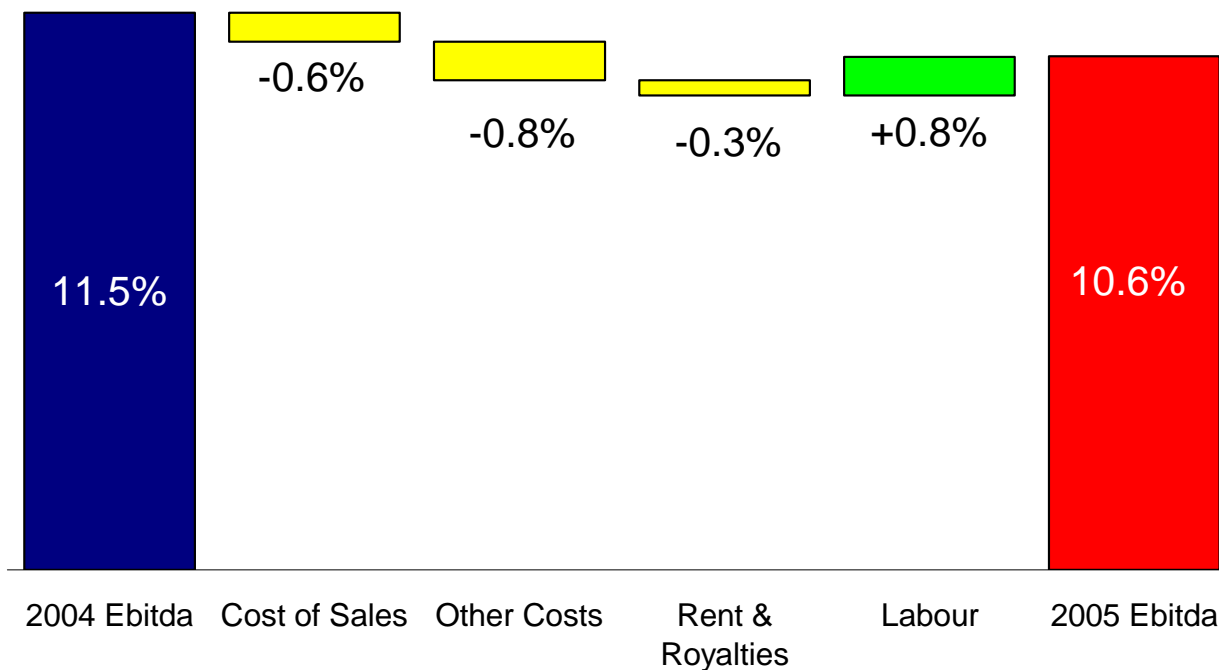


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1Q2005 Financial Results

Ebitda Breakdown – North America

EBITDA MARGIN BRIDGE *



* Management Estimates

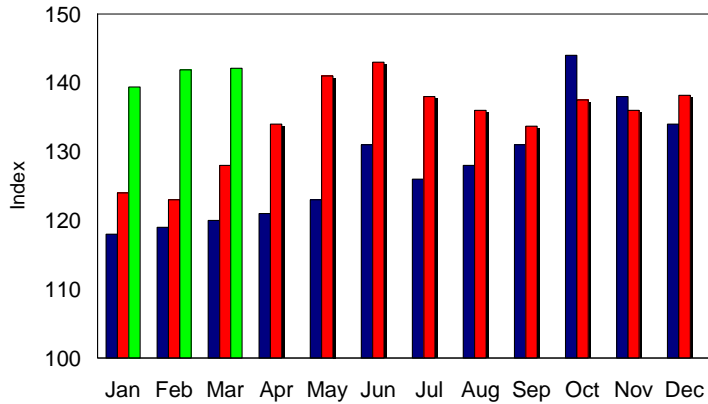


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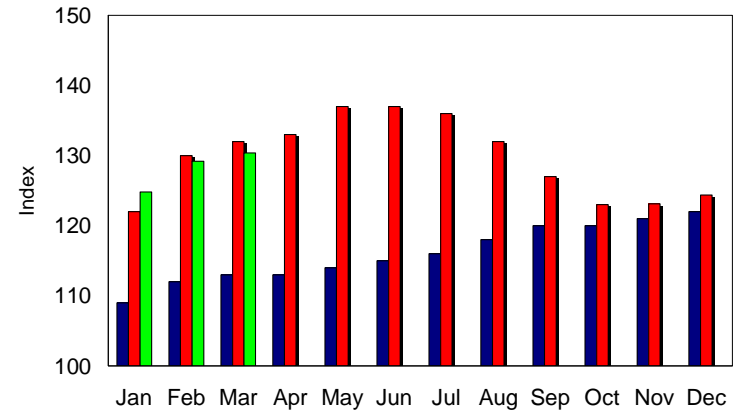
1Q2005 Financial Results

Ebitda Breakdown – North America

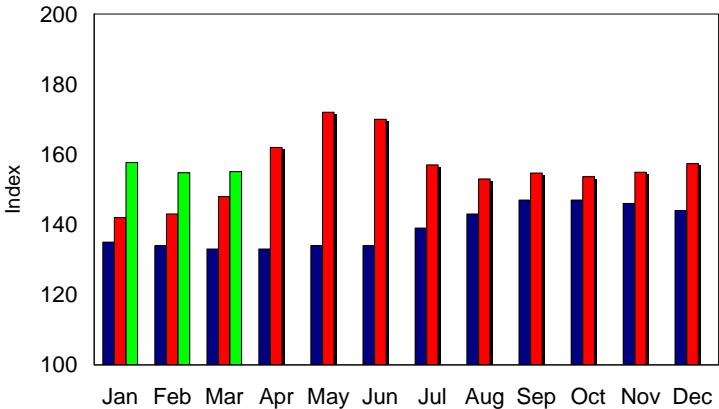
2003-2004-2005 U.S. MEAT PRICE EVOLUTION *



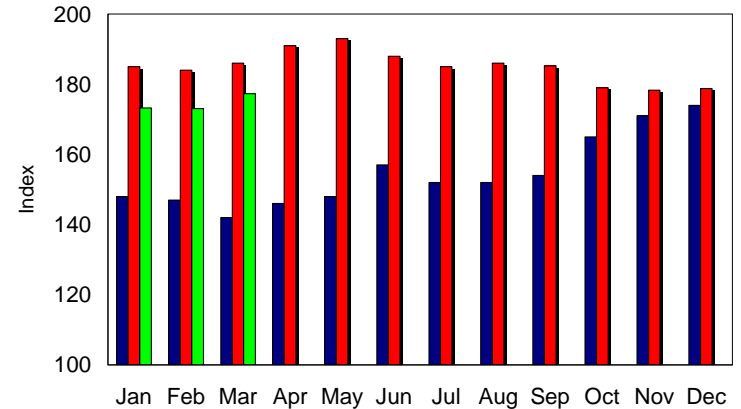
2003-2004-2005 U.S. CHICKEN PRICE EVOLUTION *



2003-2004-2005 U.S. DAIRY PRICE EVOLUTION *



2003-2004-2005 U.S. FATS & OIL PRICE EVOLUTION *



* Source: BUREAU of LABOR STATISTICS (Dec 2004 and 2005 figures are still preliminary)

■ 2003 ■ 2004 ■ 2005

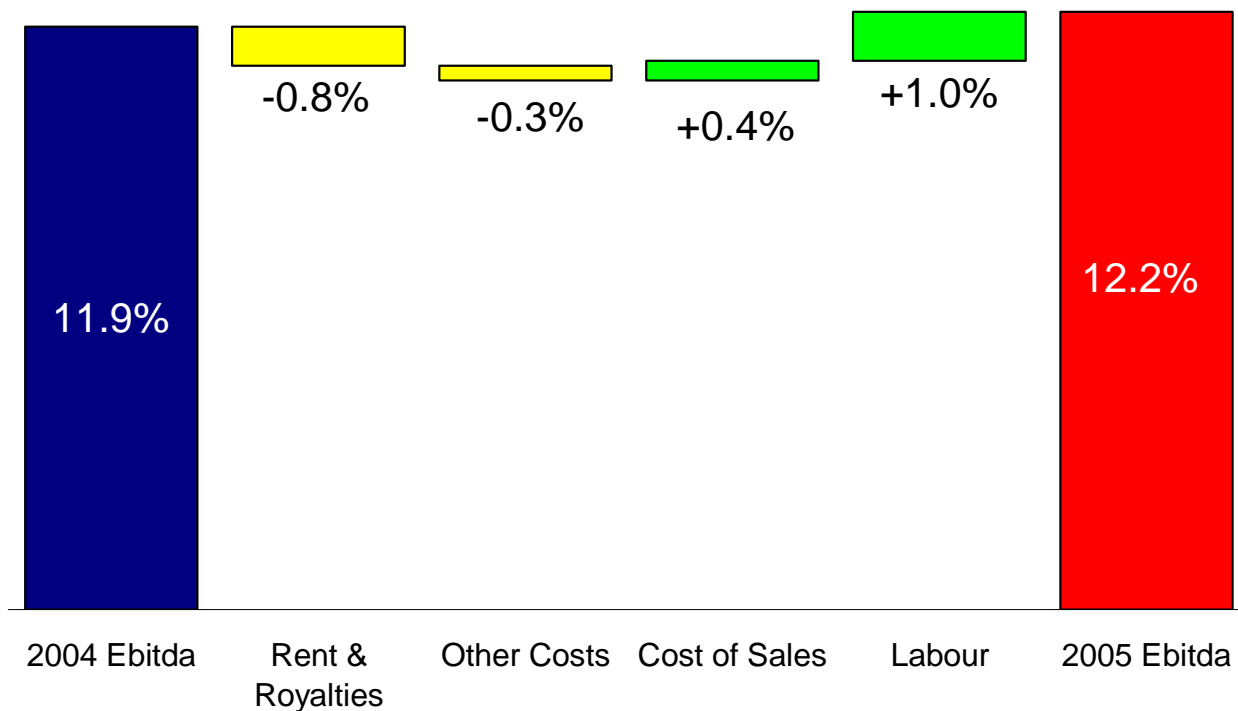


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1Q2005 Financial Results

Ebitda Breakdown – Italy

EBITDA MARGIN BRIDGE *



* Management Estimates

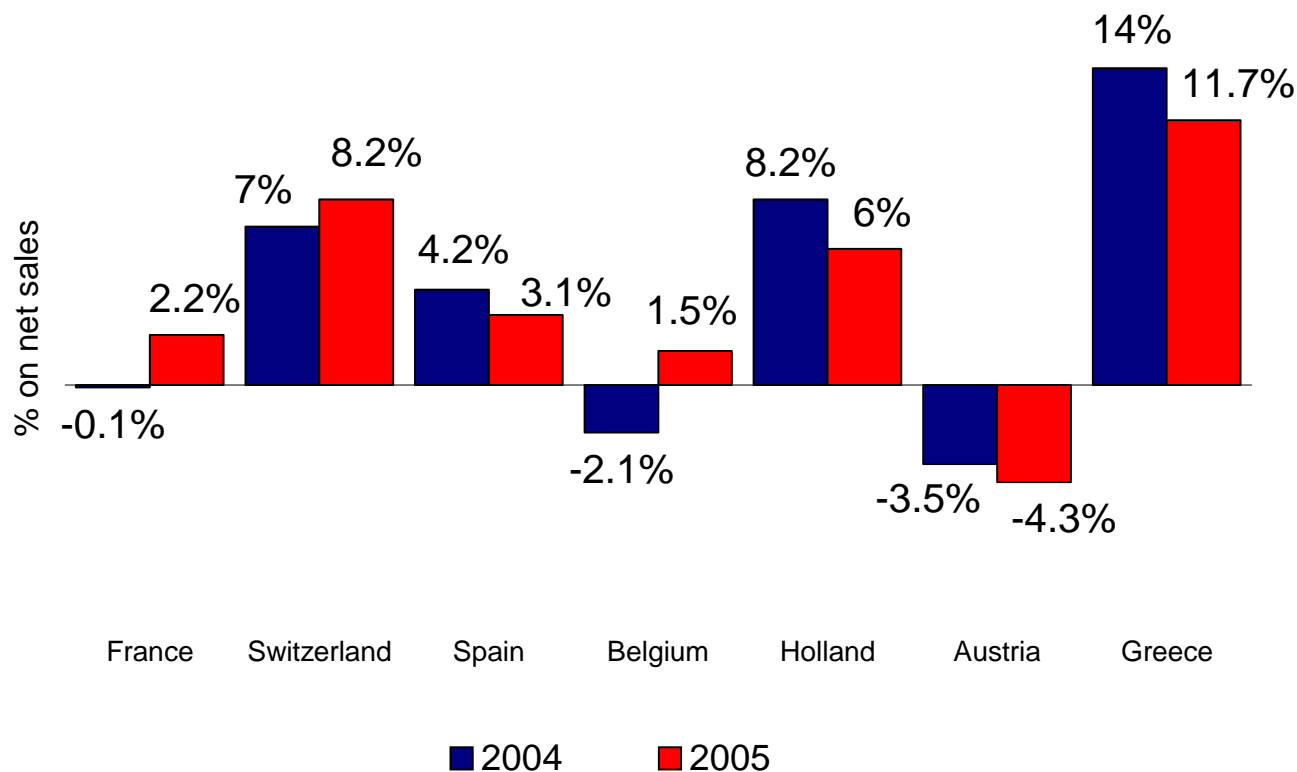


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1Q2005 Financial Results

Ebitda Breakdown – “Rest of Europe”

“ Rest of Europe” Ebitda Margin Evolution



	1ST QUARTER			
	Euros (Millions)		% Change	
	2005	2004	Current F/X	Constant F/X ⁽¹⁾
North America (AGI) % sales	22,0 6,3%	23,3 6,9%	-5,6%	-0,2%
Italy % sales	7,8 3,5%	3,8 1,6%	105,3%	n.a
Rest of Europe % sales	2,3 2,1%	4,9 4,7%	-53,1%	-53,0%
Consolidated % sales	32,0 4,7%	32,0 4,8%	0,1%	4,4%

(1) 1Q2005 average exchange rate = EUR/USD 1:1.3113; 1Q2004 average exchange rate = EUR/USD 1:1.2497
 1Q2005 year-end exchange rate = EUR/USD 1:1.2964; 1Q2004 year-end exchange rate = EUR/USD 1:1.2224

For further details please see Annex slides



Autogrill Group

1Q2005 Financial Results

Contract Portfolio

- Since the start of 2005, the Group has obtained significant results in both airport and motorway channels
- In the **airport channel**, Autogrill entered Frankfurt, reinforced its position in Kuala Lumpur and re-entered Baltimore
- In the **motorway channel**:
 - in Italy, the 2003-2004 renewal process was concluded with the award of an additional 6 locations (€270m global turnover with a 13-year contract)
As a whole, the Group secured 74 locations with expected cumulative sales close to €2b and an average contract term of 11 years
 - in North America, Autogrill entered Indiana Toll Road, with a \$60m, 10-year contract



Burger King location in Kuala Lumpur airport

For further details please see Annex slides



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1Q2005 Financial Results

Net Debt and Covenant Position

	1ST QUARTER		Covenant	
	2005	2004		
Net Debt (Euros Millions)	704,8	893,5		
EBITDA Interest Coverage	7,0x	4,5x	>	4,5x
Net Debt / EBITDA	11,0x	14,0x	<	3,5x

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Outlook





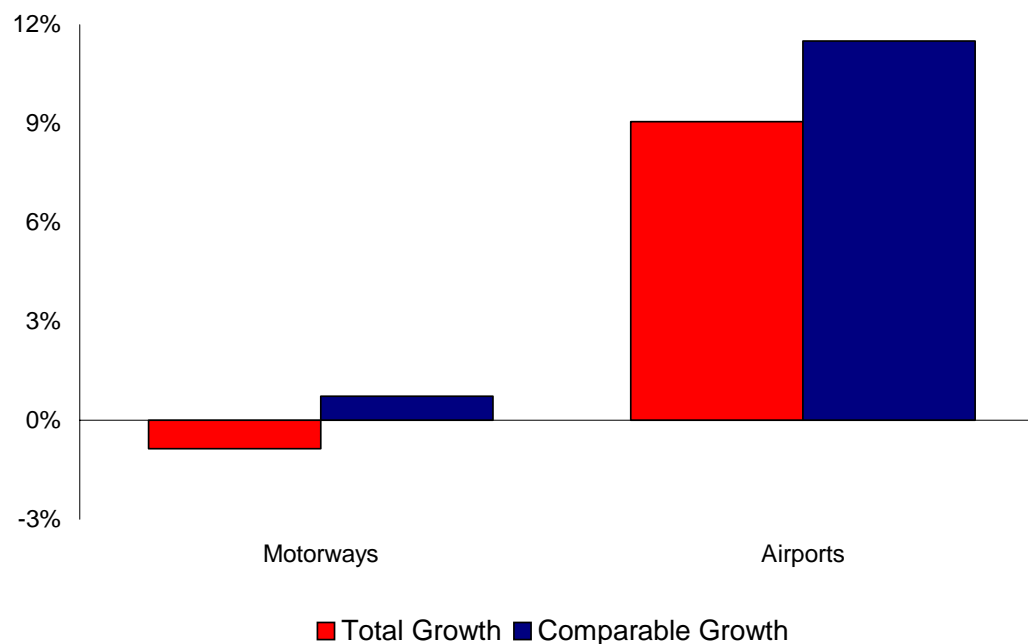
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Outlook

Current Trading Condition

- As of week 18, year-to-date, Group sales were up 3.8% in total and up 5.6% on a comparable basis

Net Sales Growth: Week 18 Year-To-Date *
(Exchange Rate = 1:1)



* Preliminary Figures



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Outlook

Aldeasa Acquisition

AUTOGRILL BUSINESS MODEL

ALDEASA BUSINESS MODEL

GEOGRAPHIC FOCUS

- North America, selected presence in Europe and Far-East

- Spain, selected presence in South America

PRODUCT FOCUS

- Food & Beverage and Retail

- Retail

BRAND STRATEGY

- Third Party and Proprietary Brands

- Third Party and Proprietary Brands

KEY STRENGTH

- Operational Efficiency, Brand Portfolio Management

- Product and Merchandising Management

- Complementary in terms of product offering and geographic reach
- Best practices sharing
- Unique development platform



Autogrill Group

Outlook

Aldeasa Acquisition

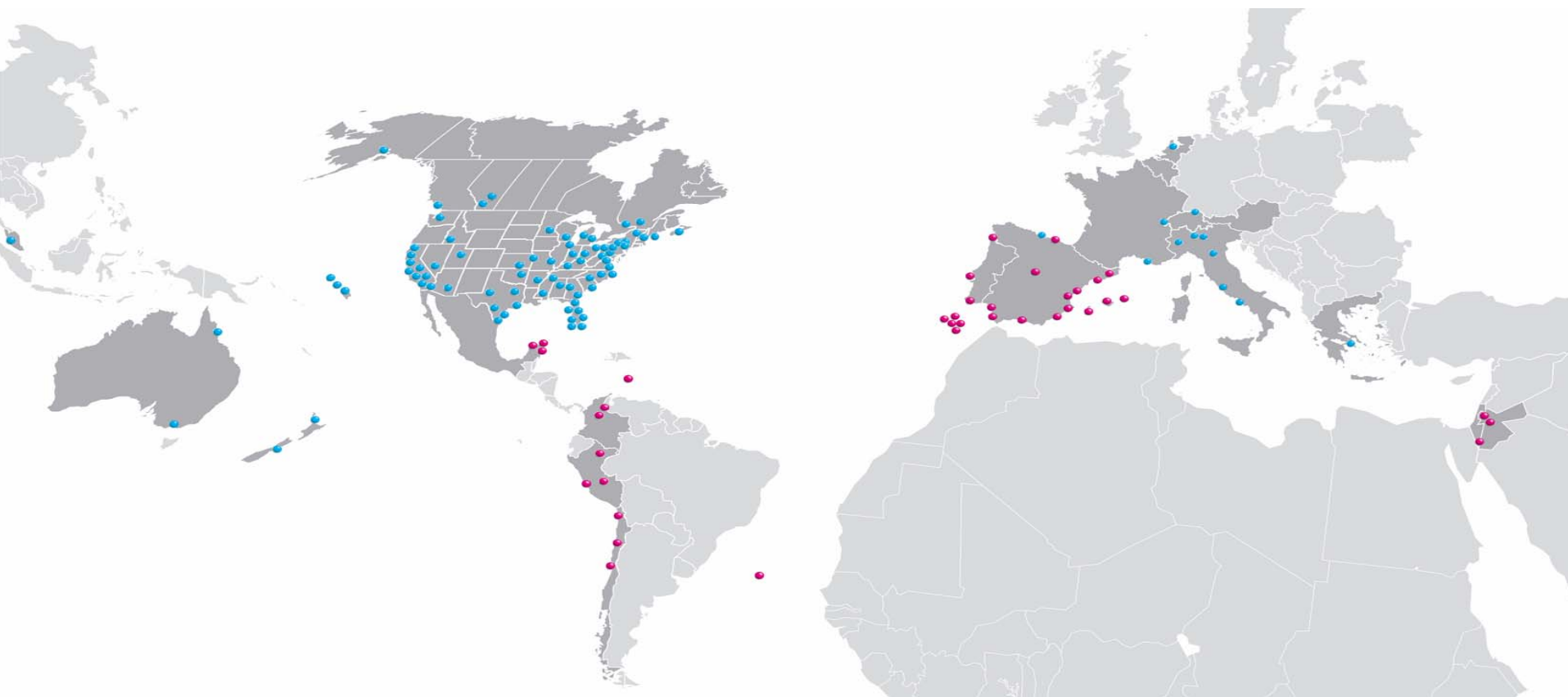
- Fulfill Autogrill Group mission, “Serving people on the move”
- Continue growth and diversification process by region, by product and by channel
- Leverage airport relationships in order to win new contracts
 - improve Group access to European airports
 - allow Group entry into South American and Middle-East airports
 - allow Aldeasa entry into North American airports
- Increase and strengthen Group presence in the Travel Retail & Duty Free segment due to a strong retail business model
 - benefit from the converging trend between Food & Beverage and Retail
- Complete Group presence in Spain, motorways, railway stations and airports



Autogrill Group

Outlook

Aldeasa Acquisition



Aldeasa airport locations



Autogrill airport locations



Autogrill Group

Outlook





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Annex



<i>EBITDA</i>	Earnings before depreciation, amortization, non-recurring income (expense), net financial income (expense) and income taxes.
<i>EBITA</i>	Earnings before goodwill and consolidation difference amortization, non-recurring income (expense), net financial income (expense) and income taxes.
<i>Store Cash Flow</i>	EBITDA plus general and administrative expenses.
<i>Cash Flow</i>	Net profit before minority interest, depreciation and amortization and adjustments to financial assets.
<i>Cash Flow From Operations</i>	Cash flow as defined excluding nonrecurring gains and losses plus changes in working capital, provisions, other assets and other liabilities (See Statement of Cash Flow)
<i>Capex</i>	Capital expenditures excluding investments in financial fixed assets and equity investments.
<i>Free Cash Flow</i>	Cash flow from operations minus capex.
<i>Net Profit</i>	Income after tax and minority interest expense.
<i>Eps Restated</i>	Net profit plus goodwill and consolidation difference amortization plus adjustments to financial assets
<i>Net Invested Capital</i>	Non-current assets (excluding financial assets) plus current assets less current liabilities less termination benefits provisions and other non-current liabilities.
<i>Return On Investment (ROI)</i>	EBITA divided by net invested capital
<i>Constant Exchange Rate</i>	Application of current exchange rates to previous years' figures.



- ***Presentation and contents of the Quarterly Report closing as at 31 March 2005***

After the introduction of IAS/IFRS as required set of accounting principles to be adopted by listed entities in European Union to prepare consolidated Financial Statements, Autogrill Group, as reported in FY 2004 Annual Report, started a project to analyse the changes on internal control system, financial routines and business, to be implemented in order to ensure the correct adoption of the new accounting principles. Specifically, the Group has decided to first adopt the IAS/IFRS principles for the first Quarter of 2005

According to CONSOB decree, article 14990, of 14 April 2005, regarding the modifications to articles 81 and 82 of the “Regolamento degli Emittenti” 11971/1999, Autogrill Group has elected to present the Quarterly Report closing as at 31 March 2005 utilizing IAS/IFRS for recognition and measurement of items included in Financial Statements, in accordance with the requirements set in the appendix 3D (relative to the presentation and disclosure of the notes to the accounts) of “Regolamento degli Emittenti”. On the contrary, the semiannual report will be the first interim period prepared applying IAS



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Annex

Presentation and contents of Quarterly Report

Therefore, as required by art. 82 bis, “net assets” and “net result” determined in accordance with IAS/IFRS for the period closing 31 December 2004 are reconciled to “net assets” and “net results” presented under Italian generally accepted accounting principles, in a specific section of the Quarterly Report

The Group has elected not to apply the reconciliation scheme indicated in the “Implementation Guidance” of IFRS1 (paragraph 1G 63). The Group adopts a simplified reconciliation, thus not presenting all the balances of Balance Sheet and Income Statement required by IFRS

The section, ‘Effects of first time adoption of IAS/IFRS’ gives a more in depth analysis of the impacts implied by the first time adoption of IAS/IFRS, the nature of which was already disclosed in the notes to the Financial Statements of the period closing as at 31 December 2004

The comparatives presented in the Income Statements refers to the period ending 31 March 2004. The comparatives presented in the ‘Balance Sheet’ refers to the period closing as at 31 December 2004. All the comparative information has been restated to be in compliance with new accounting principles and consistent with that presented for the period closing 31 March 2005

All reported amounts are expressed in millions of Euro (represented by the symbol m€), unless otherwise stated

FY 2004	Million €	1Q2005		1Q2004		CHANGE			
						Total		Constant FX	
3.182,1	Sales	677,0		663,0		14,0	2,1%	29,1	4,5%
99,6	Other Operating Revenues	15,6		16,7		(1,1)	-6,3%	(0,8)	-5,1%
3.281,7	Operating Revenues	692,6	100,0%	679,7	100,0%	12,9	1,9%	28,3	4,3%
(1.839,7)	Cost of Goods Sold	(400,7)	-57,9%	(389,5)	-57,3%	(11,2)	2,9%	(19,8)	5,2%
1.442,0	Gross Profit	291,9	42,1%	290,2	42,7%	1,7	0,6%	8,5	3,0%
(953,7)	Personnel Costs	(219,5)	-31,7%	(219,1)	-32,2%	(0,4)	0,2%	(5,4)	2,5%
(15,9)	Provision Charges & Current Asset Writedown	(1,7)	-0,2%	(1,5)	-0,2%	(0,2)	15,4%	(0,3)	17,5%
(31,5)	Other Operating Expenses	(6,7)	-1,0%	(5,9)	-0,9%	(0,8)	12,8%	(0,8)	13,5%
441,0	Ebitda	64,0	9,2%	63,7	9,4%	0,3	0,4%	2,0	3,3%
(9,9)	Consolidation Differences and Goodwill Amortisation and Writedowns	-	0,0%	-	0,0%	-	n.s.	-	n.s.
(177,3)	Amortisation / Depreciation / Writedowns	(36,9)	-5,3%	(36,9)	-5,4%	0,0	-0,1%	(0,8)	2,4%
253,8	Ebit	27,1	3,9%	26,8	3,9%	0,3	1,1%	1,2	4,5%
(61,5)	Net Financial Expense	(9,2)	-1,3%	(14,2)	-2,1%	5,0	-35,3%	4,7	-34,0%
1,1	Financial Assets Writedown	0,3	0,0%	0,2	0,0%	0,1	41,7%	0,1	48,0%
193,4	Profit from Ordinary Activity	18,2	2,6%	12,8	1,9%	5,4	42,2%	6,0	49,3%
(5,2)	Net Exceptional Income / (Costs)	0,0	0,0%	-	0,0%	0,0	n.s.	0,0	n.s.
188,2	Profit before Tax	18,2	2,6%	12,8	1,9%	5,4	42,4%	6,0	49,5%
(87,8)	Income Tax	(10,2)	-1,5%	(8,5)	-1,3%	(1,7)	20,6%	(1,8)	22,0%
100,4	Net Profit	8,0	1,2%	4,3	0,6%	3,7	85,6%	4,2	n.s.
	Attributable to:								
93,1	Group Interest	6,7	1,0%	3,0	0,4%	3,7	n.s.	4,1	n.s.
7,1	Minority Interest	1,3	0,2%	1,3	0,2%	(0,0)	-1,3%	0,1	4,4%

Million €	1Q2005	FY 2004	CHANGE		1Q2004
			Total	Constant FX	
A) Fixed Assets					
Intangible Assets	990,6	960,2	30,3	1,0	998,9
Property, Plant and Equipment	453,0	453,9	(0,9)	(7,0)	498,1
Investments and Other Financial Assets	23,8	18,1	5,7	5,2	22,8
	1.467,3	1.432,2	35,1	(0,8)	1.519,8
B) Working Capital					
Inventories	83,0	87,3	(4,3)	(5,9)	80,6
Trade Receivable	42,5	49,0	(6,6)	(7,1)	58,8
Other Assets	220,2	196,6	23,6	18,6	218,4
Trade Payables	(352,6)	(431,2)	78,6	84,9	(336,1)
Reserves for Risks and Charges	(69,3)	(67,3)	(2,0)	(1,1)	(58,1)
Other Current Liabilities	(198,2)	(178,6)	(20,3)	(16,7)	(181,2)
	(275,2)	344,2	69,0	72,7	(217,6)
C) Capital Employed, less Current Liabilities	1.192,1	1.088,0	104,1	71,9	1.302,2
D) Termination Indemnities and Other Non-Current Non-Financial Liabilities	(106,2)	(105,9)	(0,3)	0,4	(119,9)
E) Net Capital Employed	1.085,9	982,1	103,8	72,3	1.182,3
Funded by:					
F) Stockholders' Equity	381,1	372,8	8,3	1,1	288,8
G) Convertible Bond	38,2	39,5	(1,3)	(1,3)	384,9
H) Non-Current Financial Indebtedness	672,1	657,0	15,1	(17,1)	520,9
I) Current Financial Position					
Current Borrowings	211,3	183,3	28,0	27,2	115,6
Cash and Cash Equivalent including Financial Receivable	(216,8)	(270,5)	53,7	62,4	(127,9)
	(5,5)	(87,3)	81,7	89,6	(12,3)
Net Financial Indebtedness (G+H+I)	704,8	609,3	95,5	71,2	893,5
L) Total, as in E)	1.085,9	982,1	103,8	72,3	1.182,3

FY 2004	Million €	1Q2005	1Q2004
(96,6) Current financial indebtedness, net, at beginning of the year (1)		78,6	(96,1)
100,3	Profit/(loss) for the period (including minority interest)	8,0	4,3
187,2	Amortization, depreciation and write-downs, net, of revaluations	36,9	36,9
	Adjustments to the value of investments and (capital gains)/capital losses		
(1,1)	on investment disposals	(0,3)	(0,2)
(2,0)	Net gain on realization of non-current assets	-	-
11,2	Provisions for risks and liabilities, net	1,2	(1,4)
23,5	Net change in working capital (2)	(72,8)	(79,8)
(11,7)	Net change in non-current borrowings and termination benefits provision	(1,5)	(1,4)
307,4 Net cash flow generated by (applied to) operating activities		(28,5)	(41,6)
Investment in intangible fixed assets and property, plant and equipment			
(153,6)	- intangible fixed assets and property, plant and equipment (3)	(32,0)	(32,0)
2,3	- selling price or value of reimbursement of fixed assets	0,9	2,4
(4,4)	- acquisition of consolidated subsidiaries		
2,6	- net change in investments	(4,9)	(2,0)
(153,1) Cash flow generated by (applied to) investing activities		(36,0)	(31,6)
154,3 Cash flow before financing activities		(64,5)	(73,2)
Debt financing			
(344,2)	Debentures issued (reimbursed)	-	-
362,0	New non-current borrowings	-	182,3
(0,6)	New non-current borrowings	(17,0)	5,2
0,8	Interest on convertible zero-coupon bond	0,2	1,8
(5,8)	Other	0,5	0,4
12,2 Cash flow generated by (applied to) funding activities		(16,3)	189,7
166,5 Cash flow for the period		(80,8)	116,5
17,3	FOREX movement on current borrowings	7,7	(8,1)
87,2 Current net financial position at end of the period		5,5	12,3
(696,5) Non-current financial indebtedness, net, at end of the period (4)		(710,3)	(905,8)
(609,3) Financial indebtedness, net, at end of the period		(704,8)	(893,5)
<ul style="list-style-type: none"> ⊕ 2005 has been restated to reflect the effect of IAS 32 and IAS 39 first time adoption ⊕ Includes translation adjustments related to Income Statement items ⊕ Excludes goodwill and consolidation difference relating to subsidiaries acquired during the period ⊕ These balances are affected by the following: 			
FY 2004		1Q2005	1Q2004
Million €			
(1,4)	Impact arising from change in the scope of consolidation	-	-
	- Effect IAS/IFRS adoption	1,5	-
26,9	Impact arising from FOREX movement on non-current borrowings	(32,1)	(124,0)



- Effects of first time adoption of IAS/IFRS

As mentioned in the paragraph “Presentation and Contents of the Quarterly Reporting closing as at 31 March 2005”, it is disclosed below the information required by CONSOB, concerning the reconciliation of “net assets” and “net result” for FY2004, between IAS/IFRS and Italian generally accepted accounting principles.

Major differences with previously used Italian Accounting Principles

Consolidated Financial Statements prepared under IAS/IFRS do not differ from consolidated Financial Statements prepared under Italian generally accepted accounting principles, with the exception of the following:

1. Goodwill: Goodwill is no longer amortized, but subject to annual test for impairment
2. Financial Instruments: Financial Instruments utilized to manage the interest rate risk and exchange rate risk are recognized in the Balance Sheet at ‘fair value’, even when designated as hedging instruments
3. Net present value of Long term liabilities: represents the effect of the financial component included in long term liabilities



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4. Intangible Assets: “Lease-hold improvements” are classified within “Tangible Assets” under IAS/IFRS framework. They were classified as “Intangible Assets” in accordance to Italian generally accepted accounting principles. Moreover, transaction costs have been directly attributed to the relevant borrowings to determine the applicable effective interest rate required for measurement at “amortized cost”

Consistently with previously utilized Italian accounting principles

- Cost formula of inventory is FIFO
- For measurement subsequent to initial recognition, the Group has elected to carry tangible, intangible assets and investment properties at cost less any accumulated depreciation and impairment losses

In addition, the adoption of IAS/IFRS implies a different presentation of Balance Sheet and Income Statement in respect to that required by D.lgs 127/1991. As already mentioned, those reclassifications and the relevant effects will be disclosed in the semi-annual report with the adoption of the reconciliation scheme indicated in the ‘Implementation Guidance’ of IFRS1 (paragraph 1G 63)



Exemptions of IFRS1 applied by the Group

For the transition to IAS/IFRS, Autogrill Group has adopted the following exemptions as permitted by IFRS1

1. Valuation of tangible fixed assets ‘ non gratuitamente devolvibili’ and intangible fixed assets
The Group has elected to utilize the carrying value determined under Italian generally accepted accounting principles as deemed cost at transition date, 1 January 2004, as permitted by IFRS1
2. Business Combinations
IFRS 3 requires Business Combinations to be accounted for using the ‘purchase method’, thereby measuring all assets and liabilities at fair value at the date of acquisition. The Group, as permitted by IFRS1, has not retrospectively applied IFRS3. Thus, all the business combinations occurred before the transition date have not been re-opened and they are accounted for as they were in previous Financial Statements prepared under Italian generally accepted accounting principles.
3. Financial Instruments
Contrary to the general IAS/IFRS requirements, which provide that the accounting principles should be applied retrospectively, IFRS 1 allows the adoption of IAS 39 starting from the period commencing 1st January 2005. Therefore, the Group has decided to make use of this



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exemption by applying IAS39 for the valuation and recognition of financial instruments, designated for the hedging of interest rate risk, starting from the preparation of the first interim period of FY 2005. The reason behind that lies with the fact that there have been numerous and significant operations of financial restructuring which have occurred during 2004 (of which the market has received thorough and timely information). Therefore, in addition to the disclosures required by IFRS1, the treatment adopted allows the recognition of only the financial instruments open as at 1st January 2005, which are already handled and monitored to guarantee all the necessary information

Specific Accounting Issues not yet disclosed connected to the first time application of IAS/IFRS

1. TFR (Italian employees leaving indemnity)

as far as the valuation of TFR is concerned, the national technical accounting bodies have still not issued clear guidelines. The various ways of classifying TFR, with respect to the indications of IAS19 (which applies to 'Employee Benefits') may bring to different results. In particular, according to a school of thought, TFR is a "defined benefit" scheme, thus requiring an actuarial valuation factorizing the future benefits to be paid to employees at termination of their contract with the company and then discounting this amount to reflect the time value, through the "projected unit credit method". The valuation of TFR for the Autogrill Group calculated using the 'project unit credit method', as at 1 January 2004,



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results in a reduction of liabilities of Euro 757 thousand with respect to that calculated applying the clauses of the Italian Civil Code. Taking into consideration the above interpretation uncertainties, the uncertainties surrounding the assumptions (trends of wages and of headcounts) required by the actuarial valuation and the limited impact expected by the adjustment both in absolute terms (impact on TFR balance itself) and in relative terms (impact on consolidated net assets), it was decided to keep the balance at nominal value as in the past, with the exception that starting from 1st January 2004 the Group reclassify the effect of the revaluation of the balance required by law within the line financial interest (previously it was within labour costs)

2. 'Beni gratuitamente devolvibili relativi a concessioni'

IAS/IFRS do not specifically address the accounting treatment to be adopted in connection with those items. The SIC 29 outlines the information to be disclosed in the accounts with reference to the individual agreements for the licensed services. On 3 March 2005, IFRIC issued three draft interpretations relative to accounting principles already addressed within the IAS/IFRS framework, the impact of which will be analysed at the time the final document will be issued



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Effects of First Time Adoption of IAS/IFRS

Reconciliation between previously used Italian accounting principles and IAS/IFRS

The following reconciliation, although reflecting all information available, should be considered a preliminary analysis subject to amendments. Therefore, the valuation of individual items may be changed at the time of the preparation of the comparative figures and the first complete set of Financial Statements prepared in accordance with IAS/IFRS as endorsed by the European Commission. The reconciliation also has notes explaining how IFRS1 and the other accounting principles endorsed by the European Commission have been applied and the assumptions taken by the Group in connection with principles and interpretations to be adopted in preparation of the first set of Financial Statements prepared in accordance with IAS/IFRS as endorsed by the European Commission

	<u>Net Assets</u> 01/01/2004	<u>Net Result</u> FY 2004	<u>Net Assets</u> 31/12/2004	<u>Net Assets</u> 01/01/2005
<u>Italian Principles</u>	261,4	52,7	309,5 (***)	309,5
Net Present Value of L/T liabilities (IAS 37)	3,5	(1,6)	1,9	1,9
Elimination of Goodwill amortisation and Goodwill (IAS 37)		60,0	58,0 (**)	58,0
Impairment Losses (IAS 36)		(9,9)	(9,9)	(9,9)
Valuation of Hedging Instruments (IAS 39) *			-	(15,1)
Valuation of Convertible Debt (IAS 32) *				1,5
Related Tax Effect	(1,2)	(8,0)	(9,1)	(4,1)
<u>IAS/IFRS Principles</u>	<u>263,7</u>	<u>93,2</u>	<u>350,4</u>	<u>341,8</u>

(*) First applied on 1/1/2005

(**) Reflects the difference between the average rate and the closing rate of exchange (E/\$)

(***) In addition to the profit impacts the change in Net Assets reflects 4.6m€ of other adjustments



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Effects of First Time Adoption of IAS/IFRS

Explanatory Notes

Goodwill: Goodwill cannot be amortized anymore but it is subject to a test for possible impairment. This will result in an improvement of the results of future years due to the fact that the goodwill amortization will not be charged to operating expenses. The Group does not expect impairments losses to occur in future financial periods

Financial Instruments: the Financial Instruments of the Group are 'cash flow hedges' which have to be recognized in the balance sheet at fair value. As at 1/1/2005, this has resulted in an increase in financial debts and a corresponding decrease of net assets by 10,1 m€ (net of tax effect)

Net present value of Long Term Liabilities: long term liabilities should be discounted by applying a risk free rate (gross of tax) plus a rate reflecting the risk connected with the specific debtor. In each financial period, long term liabilities are expected to increase to factor the time-value which is then recognized in the Income Statement as a financial interest.

(m€)	Europe				Autogrill Group, Inc.				Not Allocable			Group			
	1Q2005	1Q2004	Change		1Q2005	1Q2004	Change		1Q2005	1Q2004	Var.%	1Q2005	1Q2004	Change	
			total	constant FXC			total	constant FXC						total	constant FXC
Sales	331,6	332,5	-0,3%	-0,4%	345,4	330,5	4,5%	9,6%				677,0	663,0	2,1%	4,5%
EBITDA	31,6	30,3	4,2%	4,2%	36,8	38,0	-3,0%	1,8%	(4,4)	(4,5)		64,0	63,7	0,4%	3,3%
% on Net Sales	9,5%	9,1%			10,7%	11,5%						9,4%	9,6%		
Depreciation	16,1	16,1	-0,4%	-0,6%	19,9	19,4	2,4%	7,5%	0,9	1,4		36,9	36,9	-0,1%	2,4%
Capex	10,1	8,7	16,2%	16,1%	22,0	23,3	-5,9%	-0,2%				32,0	32,0	0,1%	4,4%

1Q2005											
(m€)	Italy	France	Switzerland	Spain	Belgium	Holland	Austria	Germany	Greece	Elision and Not Allocable	Totale
Sales	223,8	44,2	24,1	17,8	8,2	8,1	3,8		1,6	-	331,6
EBITDA	27,4	1,0	2,0	0,6	0,1	0,5	(0,2)		0,2	0,0	31,6
% on Net Sales	12,2%	2,2%	8,2%	3,1%	1,5%	6,0%	-4,3%		11,7%		9,5%
Depreciation	7,8	4,0	1,4	1,2	0,6	0,7	0,3		0,1	-	16,1
Capex	7,8	0,9	0,3	0,4	0,1	0,4	0,1		0,0		10,0

1Q2004											
(m€)	Italy	France	Switzerland	Spain	Belgium	Holland	Austria	Germany	Greece	Elision and Not Allocable	Totale
Sales	227,6	40,3	26,4	16,2	8,1	8,5	3,9		1,7	(0,2)	332,5
EBITDA	27,2	(0,0)	1,8	0,7	(0,2)	0,7	(0,1)		0,2	(0,0)	30,3
% on Net Sales	11,9%	-0,1%	7,0%	4,2%	-2,1%	8,2%	-3,5%		14,0%		9,1%
Depreciation	7,7	3,8	1,7	1,2	0,6	0,7	0,3		0,1	-	16,1
Capex	3,8	1,4	0,3	2,9	0,3	0,0	0,0		0,0		8,7

<i>(m€)</i>	<i>Europe</i>				<i>Autogrill Group, Inc.</i>				<i>Group</i>			
	<i>1Q2005</i>	<i>1Q2004</i>	<i>Change</i>		<i>1Q2005</i>	<i>1Q2004</i>	<i>Change</i>		<i>1Q2005</i>	<i>1Q2004</i>	<i>Change</i>	
			<i>total</i>	<i>constant FXC</i>			<i>total</i>	<i>constant FXC</i>			<i>total</i>	<i>constant FXC</i>
Motorways	254,2	253,2	0,4%	0,4%	59,9	57,2	4,8%	9,9%	314,2	310,4	1,2%	2,0%
Airports	16,1	15,9	1,2%	0,7%	277,3	265,3	4,5%	9,7%	293,4	281,2	4,3%	9,1%
Railway Stations	21,2	20,7	2,3%	2,1%	-	-	-	-	21,2	20,7	2,3%	2,1%
Others	40,1	42,7	-6,1%	-6,3%	8,2	8,0	2,1%	7,1%	48,3	50,7	-4,8%	-4,2%
Total	331,6	332,5	-0,3%	-0,4%	345,4	330,5	4,5%	9,6%	677,0	663,0	2,1%	4,5%



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Contract Awards

COUNTRY	DATE	EVENTS	CHANNEL	ACTIVITY	CONCESSION LENGTH	TOTAL FORCASTED SALES (ML € for EU - ML \$ for N.A.)
NORTH AMERICA	February	New Contract	Motorways - Indiana Toll Road	F&B - Retail	10	60
	April	New Contract	Airports - Baltimora	F&B	5-10	60
ITALY	January - March	Contract Renewal	Motorways	F&B - Retail	13	270

<i>By Country (m€)</i>	<i>1Q2005</i>		<i>1Q2004</i>	
Autogrill Group, Inc.	22,0	68,8%	23,3	73,1%
Italy	7,8	24,4%	3,8	11,7%
France	0,9	2,8%	1,4	4,3%
Switzerland	0,3	0,9%	0,3	0,9%
Spain	0,4	1,3%	2,9	9,0%
Others Countries	0,6	1,9%	0,3	1,0%
Not Allocable *	0,0	0,0%	0,0	0,0%
Total	32,0	100%	32,0	100%

* Corporate

<i>By Project (m€)</i>	<i>1Q2005</i>		<i>1Q2004</i>	
Development	29,6	92,4%	26,3	82,2%
Maintenance	2,2	6,9%	4,1	12,7%
Others	0,2	0,7%	1,6	5,1%
Total	32,0	100%	32,0	100%

<i>By Channel (m€)</i>	<i>1Q2005</i>		<i>1Q2004</i>	
Airport	19,7	61,6%	18,6	58,1%
Motorway	7,7	24,1%	10,1	31,5%
Railway Station	0,2	0,6%	1,0	3,2%
No-Concession	3,9	12,3%	0,3	0,9%
Not Allocable	0,5	1,4%	2,0	6,3%
Total	32,0	100%	32,0	100%



Autogrill Group

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