HMSHost wins new ten-year contract for overall forecast revenues of 60 million euro

USA: Autogrill awarded food&beverages contract at Detroit’s new air terminal

Milan, 4th March 2002 - HMSHost, the US subsidiary of Italy’s Autogrill – the world’s leading provider of restaurant services for people on the move – has been awarded a concession for an area of approximately 600 square meters in the new Edward H. McNamara terminal at Detroit Metropolitan airport. The contract runs for ten years and is expected to generate revenues totaling approximately 60 million euro.

“The new Detroit contract gives us a great opportunity to contribute to the development of one of the world’s top airports,” said HMSHost chief executive officer John J. McCarthy. “This is a project on a major scale of which we are proud to be a part.”

Detroit Metropolitan is one of the world’s 15 largest airports, with approximately 35 million passengers a year. The Edward McNamara terminal, built with investments totaling approximately 1.2 billion dollars, opened in February 2002. It has 97 gates and will handle about 70% of airport traffic. Once fully operational, it will house more than 80 restaurants and shops.

The area awarded to HMSHost will feature a food court with top brands such as Chilis Too and high-appeal concepts such as Tex-Mex and Guiltless Grill (a fat-free formula), a Big Mouth hamburger restaurant and a Margarita Presidente tequila bar. The new offer flanks the operations already run by HMSHost at Detroit airport, with brands including Starbucks, Burger King, Little Caesar’s.

“John J. McCarthy’s team has scored another major success,” said Autogrill Chief Executive Officer Livio Buttignol. “We have a great confidence in these concepts and in the potential of the airport: a winning combination that is sure to provide the basis for a long-term partnership.”